

# PURCHASING AGENDA ITEM

APPROVED

Hernando County School District

**School Board Approval Meeting:**

**September 25, 2018**

**Bid No. 16-515-32 PB (TCPN: R141201)**

**Bid Title: Grounds Keeping Products & Services**

*Recommend approval of this agenda item under the specific category below:*

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s)                    | <input type="checkbox"/> Request for Proposal(s)        | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award                    | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source                      | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination                  | <input type="checkbox"/> Revisions/Amendments to Bid    | <input type="checkbox"/> Bid Extension                    | <input type="checkbox"/> Emergency                |
| <input checked="" type="checkbox"/> Piggyback Cooperative |   |   |   |

**Bid Contract Period:**

**10/01/2018 – 09/30/2019**

N/A – One Time Purchase

**Contract Type:**

Estimated  
Dollar Amount

Firm, Fixed  
Dollar Amount

Firm, Fixed  
Unit Prices

Firm, Fixed Hourly Rates  
Fees and/or Percentages

**Renewal Options:**

No. of Terms  
Remaining

Length of  
Each Term (month)

Length of  
Each Term (year)

None

**Rationale/Reason:** Make purchases from National IPA Contract #R141201 for Grounds Keeping Products & Services awarded to the Toro Company through Region 4 Education Service Center. Bid #16-515-32 PB has been assigned for internal tracking purposes.

**Bidders Electronically  
Downloaded From Public  
Purchase Website:** n/a

**Bids Received:**

**No Bids:**

**Late Bids:**

**Rejected Bids:**

**N/A – Bids Not  
Required:** Piggyback

**Submitted By:**

Joyce McIntyre  
Director of Finance & Purchasing

**School(s):** District Wide

**Requested By:**

Erik Van de Boogaard  
Director of Facilities Operations

**Department(s):** Facilities Operations

Recommended award by vendor(s), description of item(s)/service(s) and prices: (See attached)

**T/C CODE: 1632**

## Wesco Turf, Inc. (V - 8234)

Pricing Includes set up and delivery fee.

Commercial Division Products	Pricing
Rotary Mowers <ul style="list-style-type: none"> <li>❖ Outfront</li> <li>❖ 4-Wheel steer</li> <li>❖ Contour</li> <li>❖ Wide Area</li> </ul>	20% off MSRP
Greens Mowers <ul style="list-style-type: none"> <li>❖ Walking and Riding</li> </ul>	20% off MSRP
Reel Mowers	20% off MSRP
Utility Vehicles <ul style="list-style-type: none"> <li>❖ Medium and Heavy Duty</li> </ul>	20% off MSRP
Cultivation Equipment <ul style="list-style-type: none"> <li>❖ Aerators</li> <li>❖ Core Processors</li> <li>❖ Thatchers and Seeders</li> </ul>	20% off MSRP
Application Equipment <ul style="list-style-type: none"> <li>❖ Topdressers</li> <li>❖ Sprayers</li> </ul>	20% off MSRP
Miscellaneous Equipment <ul style="list-style-type: none"> <li>❖ Debris Blowers</li> <li>❖ Trap Rakes/Infield Rakes</li> <li>❖ Greens Rollers</li> <li>❖ Turf Vacuums</li> </ul>	20% off MSRP

Landscape Contractor Products	Pricing
Commercial Zero Turn Mowers	27% off MSRP
Commercial Stand-On Mowers	27% off MSRP
Commercial Walk-Behind Mowers	27% off MSRP

Site Works Systems Division	Pricing
Compact Utility Loaders	17% off MSRP
Stump Grinders/Mortar Mixer	2.2% off MSRP
Trenchers	17% off MSRP
Stand On Aerators/Power Rake/Seeders	2.2% off MSRP
Directional Drills	17% off MSRP

Irrigation Products	Pricing
Sentinel Controllers	30% off MSRP
Turf Guard Sensors	30% off MSRP
Eagle Controllers <ul style="list-style-type: none"> <li>❖ Golf Irrigation</li> <li>❖ Residential Commercial Irrigation</li> </ul>	17% - 30% off MSRP 40% off MSRP 40% off MSRP

Allied Products: Products manufactured by a third party that attach to Toro Products. Pricing to be no more than manufacturer list price (may include freight and set up charges).