

PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting:

December 12, 2017

Bid No. 18-838-13

Bid Title: IP Telephony Equipment

Recommend approval of this agenda item under the specific category below:

- | | | | |
|--|--|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Piggyback Cooperative | | | |

Bid Contract Period:

12/12/2017 through 12/11/2019

N/A – One Time Purchase

Contract Type:

- | | | | |
|---|---|--|---|
| <input type="checkbox"/> Estimated
Dollar Amount | <input type="checkbox"/> Firm, Fixed
Dollar Amount | <input checked="" type="checkbox"/> Firm, Fixed
Unit Prices | <input type="checkbox"/> Firm, Fixed Hourly Rates, Fees
and/or Percentages |
|---|---|--|---|

Renewal Options:

No. of Terms <u>Remaining</u>	<input type="checkbox"/> Length of <u>Each Term (month)</u>	<input checked="" type="checkbox"/> Length of <u>Each Term (year)</u>	<input type="checkbox"/> None
2		1	

Rationale/Reason:

Bidders Electronically Downloaded From Public Purchase Website: 74	Bids Received: - 4 -	No Bids: - 0 -	Late Bids: - 0 -	Rejected Bids: - 0 -	N/A – Bids Not Required:
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Submitted By: Joyce McIntyre
Director of Finance & Purchasing

School(s): District Wide

Requested By: Paul Leftwich
Manger of Telecommunication
TIS

Department(s): District Wide

Recommended award by vendor(s), description of item(s)/service(s) and prices: (See attached)

T/C CODE: 1813

The purpose of this contract is to select suppliers to provide and deliver IP Telephony Equipment on an as needed basis for district wide use, and to secure firm, net delivered pricing for the contract period as specified herein. All equipment ordered will be delivered to the district's warehouse location at 8050 Mobley Road, Brooksville, FL 34601.

Awarded Vendors

MAXIS 360 (V47999)

Item No.	Part Number	Description	Manufacturer	Unit Price
1.	1ASE510000LF	Switchvox E510 Appliance	Digium Only	\$521.25
2.	1ASE520000LF	Switchvox E520 Appliance	Digium Only	\$1196.25
3.	1ASE530000LF	Switchvox E530 Appliance	Digium Only	\$2246.25
4.	1ASE540000LF	Switchvox E540 Appliance	Digium Only	\$4496.25
5.	803-00029	Warranty, Extended to 3-Years for Switchvox E510 Appliances	Digium Only	\$71.25
6.	803-00030	Warranty, Extended to 5-Years for Switchvox E510 Appliances	Digium Only	\$131.25
7.	803-00031	Warranty, Extended to 3-Years for Switchvox E520 Appliances	Digium Only	\$183.75
8.	803-00032	Warranty, Extended to 5-Years for Switchvox E520 Appliances	Digium Only	\$311.25
9.	803-00033	Warranty, Extended to 3-Years for Switchvox E530 Appliances	Digium Only	\$356.25
10.	803-00034	Warranty, Extended to 5-Years for Switchvox E530 Appliances	Digium Only	\$596.25
11.	803-00035	Warranty, Extended to 3-Years for Switchvox E540 Appliances	Digium Only	\$723.75
12.	803-00036	Warranty, Extended to 5-Years for Switchvox E540 Appliances	Digium Only	\$1196.25
13.	1SWXSMB00DL	Switchvox SMB Software Download	Digium Only	\$750.00
14.	1SWXPSUB1	One (1) Switchvox User with 1-Year Platinum Support and Maintenance Subscription	Digium Only	\$67.50
15.	1SWXPSUB1R	1-Year Switchvox Platinum Support and Maintenance Subscription Renewal for One (1) User	Digium Only	\$18.75
16.	1SWXTSUB1	One (1) Switchbox User with 1-Year Titanium Support and Maintenance Subscription	Digium Only	\$60.00
17.	1SWXTSUB1R	1-Year Switchvox Titanium Support and Maintenance Subscription Renewal for One (1) User	Digium Only	\$11.25

MAXIS 360 (Continued)

Item No.	Part Number	Description	Manufacturer	Unit Price
18.	1SWXU2PSUB1	Switchvox Upgrade to Platinum for One (1) User	Digium Only	\$15.00
19.	1G100F	One (1) Span Digital T1/E1/PRI to VoIP Gateway Appliance	Digium Only	\$896.25
20.	1G200F	Two (2) Span Digital T1/E1/PRI to VoIP Gateway Appliance	Digium Only	\$1496.25
21.	1G400F	Four (4) Span Digital T1/E1/PRI to VoIP Gateway Appliance	Digium Only	\$2246.25
22.	1G800F	Eight (8) Span Digital T1/E1/PRI to VoIP Gateway Appliance	Digium Only	\$2996.25
23.	1TE134F	One (1) Span Digital T1/E1/J1/PRI PCI Card with Hardware Echo Cancellation	Digium Only	\$547.50
24.	1TE132F	One (1) Span Digital T1/E1/J1/PRI PCI Card	Digium Only	\$371.25
27.	1TELD060LF	Digium Phone, D60, 2-Line SIP with HD Voice, 4.3" Color Display, Icon Keys 10/100 Base-TX	Digium Only	\$104.25
28.	1TELD062LF	Digium Phone, D62, 2-LIN SIP with HD Voice, Gigabit, 4.3" Color Display, Icon Keys	Digium Only	\$141.75
29.	1TELD065LF	Digium Phone, D65, 6-Line SIP with HD Voice, Gigabit, Bluetooth, 4.3" Color Display, Icon Keys	Digium Only	\$179.25
30.	1TELD080LF	Digium Phone, D80, SIP with HD Voice, Gigabit, 7.0" Color Display, Capacitive Touch	Digium Only	\$246.75

Balance of Line Discount on Items not included above: N/A

PCM-G INC. (V-49757)

Item No.	Part Number	Description	Manufacturer	Unit Price
31.	2200-40250-025	Polycom VVX 101 WW PoE Single 10/100 Base-TX (no PC Port)	Polycom Only	\$60.10
32.	2200-40450-025	Polycom VVX 201 WW PoE 10/100 Base-TX across LAN and PC Ports	Polycom Only	\$80.30
33.	2200-46135-025	Polycom VVX 300 WW PoE 10/100 Base-TX across LAN and PC Ports	Polycom Only	\$83.02
34.	2200-48300-025	Polycom VVX 301 WW PoE 10/100 Base-TX across LAN and PC Ports	Polycom Only	\$90.40
35.	2200-46161-025	Polycom VVX 310 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$94.80
36.	2200-48350-025	Polycom VVX 311 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$110.61
37.	2200-46157-025	Polycom VVX 400 WW PoE 10/100 Base-TX across LAN and PC Ports	Polycom Only	\$106.78
38.	2200-48400-025	Polycom VVX 401 WW PoE 10/100 Base-TX across LAN and PC Ports	Polycom Only	\$130.81
39.	2200-46162-025	Polycom VVX 410 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$138.68
40.	2200-48450-025	Polycom VVX 411 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$151.01
41.	2200-44500-025	Polycom VVX 500 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$191.41
42.	2200-48500-025	Polycom VVX 501 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$191.41
43.	2200-44600-025	Polycom VVX 600 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$251.79
44.	2200-48600-025	Polycom VVX 601 WW PoE 1000 Base-TX across LAN and PC Ports	Polycom Only	\$241.92
45.	2200-15600-001	Polycom IP6000 Conference Room Phone PoE Powered	Polycom Only	\$450.04

Balance of line discount on items not included above: 2-20% - Contact Vytas for Pricing