

# PURCHASING AGENDA ITEM

Hernando County School District



**School Board Approval Meeting:**

**December 11, 2018**

**Bid No. 19-515-10**

**Bid Title: Lawn Maintenance Equipment,  
Parts & Accessories**

*Recommend approval of this agenda item under the specific category below:*

- Lowest Bid(s)
- Request for Proposal(s)
- Low Bid(s) Meeting Specification
- Rejection/Cancellation
- Revised Award
- Renewal of Contract
- Sole Source
- Re-Award (Partial/Whole)
- Bid Termination
- Revisions/Amendments to Bid
- Bid Extension
- Emergency
- Piggyback Cooperative

**Bid Contract Period:**

**12/11/18 – 12/10/20**

N/A – One Time Purchase

**Contract Type:**

- Estimated Dollar Amount
- Firm, Fixed Dollar Amount
- Firm, Fixed Unit Prices
- Firm, Fixed Hourly Rates, Fees and/or Percentages

**Renewal Options:**

- No. of Terms Remaining: 2
- Length of Each Term (month)
- Length of Each Term (year): 1-year
- None

**Rationale/Reason:**

Bidders Electronically Downloaded From Public Purchase Website: 32  
Bids Received: 3    No Bids: 1    Late Bids: N/A    Rejected Bids: N/A    Bids Not Required: N/A

**Submitted By:** Joyce McIntyre  
Director of Finance & Purchasing

**School(s):** District Wide

**Requested By:** Sean Arnold  
Executive Director of Support Operations

**Department(s):** County Wide

Recommended award by vendor(s), description of item(s)/service(s) and prices: (See attached)

**T/C CODE: 1910**

**Ag-Pro Holding, Inc. (V #50175)**

SECTION I – LAWN EQUIPMENT			
Manufacturers	Equipment Percentage (%) Discount	Parts Percentage (%) Discount	Attachments & Accessories Percentage (%) Discount
John Deere	18%	10%	12%
Stihl Equipment	21%	12%	12%
Honda	15%	12%	12%

**Great Plains Mfg. dba Land Pride (V #50176)**

SECTION I – LAWN EQUIPMENT			
Manufacturers	Equipment Percentage (%) Discount	Parts Percentage (%) Discount	Attachments & Accessories Percentage (%) Discount
Land Pride	20%	20%	20%

**Wesco Turf, Inc. (V #8234)**

SECTION I – LAWN EQUIPMENT			
Manufacturers	Equipment Percentage (%) Discount	Parts Percentage (%) Discount	Attachments & Accessories Percentage (%) Discount
Toro Commercial	21%	N/A	Up to 21%
Toro LCE/Zmasters	31%	N/A	Up to 31%
SECTION III – GOLF CART			
Toro Workman	21%	N/A	Up to 21%