

# PURCHASING AGENDA ITEM

APPROVED

Hernando County School District

**School Board Approval Meeting:**

**February 26, 2019**

**Bid No. 19-725-21**

**Bid Title: Motorola Mobile/Portable  
Radios Installation and Repair Services**

*Recommend approval of this agenda item under the specific category below:*

- |  |  |  |   |
|--|--|--|---|
| <input type="checkbox"/> Lowest Bid(s)         | <input type="checkbox"/> Request for Proposal(s)     | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award         | <input type="checkbox"/> Renewal of Contract         | <input type="checkbox"/> Sole Source                                 | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination       | <input type="checkbox"/> Revisions/Amendments to Bid | <input type="checkbox"/> Bid Extension                               | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Piggyback Cooperative |  |  |   |

**Bid Contract Period:**

02/26/2019 through 02/25/2021

N/A – One Time Purchase

**Contract Type:**

Estimated  
Dollar Amount

Firm, Fixed  
Dollar Amount

Firm, Fixed  
Unit Prices

Firm, Fixed Hourly Rates, Fees  
and/or Percentages

**Renewal Options:**

No. of Terms  
Remaining  
3

Length of  
Each Term (month)

Length of  
Each Term (year)  
1

None

**Rationale/Reason:**

Bidders Electronically  
Downloaded From Public  
Purchase Website: 38

Bids Received:  
- 3 -

No Bids:  
- 0 -

Late Bids:  
- 0 -

Rejected Bids:  
- 0 -

N/A – Bids Not  
Required:

**Submitted By:**

Joyce McIntyre  
Director of Finance & Purchasing

**School(s):** District Wide

**Requested By:**

William Hall  
Director of Fire, Safety & Security

**Department(s):** Fire, Safety & Security

Recommended award by vendor(s), description of item(s)/service(s) and prices: (See attached)

**T/C CODE: 1921**

## Bearcom (V-50271)

Item	Description	Firm Unit Price
1.	AAM28JNC9KA1N- Motorola XPR5350 Digital mobile 1-25 watts VHF 135-174 MHz with power cable, mounting bracket, microphone and three years total warranty <b>Only – No Substitutes</b>	\$535.00
2.	AAM28JQC9KA1N – Motorola XPR5350 Digital mobile 25-45 watts VHF 136-174 MHz with power cable, mounting bracket, microphone and three year total warranty <b>Only – No Substitutes</b>	\$578.00
3.	AAH56JDC9KA1N – Motorola XPR7550E Digital portable with antenna, belt clip, IMPRESS battery/charging system and three year total warranty <b>Only – No Substitutes</b>	\$695.00
4.	AAM27JQR9JA7BN – Motorola SLR 5700 Digital Repeater 50 watts 136-174 MHz VHF <b>Only – No Substitutes</b>	\$2,100.00
5.	DSP1020MOVC5 P10 Series Amplifier, 136-174 MHz, 20-50 W Input, 100 Watt Output <b>Only – No Substitutes</b>	\$1,350.00
6.	CDQRDN9900 – DURACOMM 30 AMP Power Supply <b>Only – No Substitutes</b>	\$250.00
7.	100 Watt Duplexer with Duplexer Cable Kit	\$1,100.00
8.	HAD 4008 Antenna with Cable	\$17.00
9.	Impress Keypad Microphone For XPR 5550E Base Unit	\$155.00
10.	Motorola Base Unit 25 Watts XPR 5550E with Color Display and Power Supply	\$659.00

Delivery (ARO): 15 Calendar Days

### Additional Requested Pricing

Installation fee for two-way mobile radios in buses	\$125.00 per Radio
Programming fee for encoder	No Charge
Removal of existing, older radios	\$25.00 per Radio
Manufacturer's discount for accessories, parts, batteries, etc.	20%
Balance of line discount for equipment – not listed above	20%
Motorola base unit 25 watts XPR 5550E with color display and power supply	\$250.00 Each - local ant
Impress keypad microphone for XZPR 5550E base unit	\$155 Each/no installation
Installation labor rate (Straight Time) during normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$95.00 per Hour
Installation labor rate (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$125.00 per Hour
Programming labor rates (Straight Time) During normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$95.00 per Hour

Programming labor rates (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$125.00 per Hour
Minimum shop charge for initial service/check-out *	\$37.50
Time & material repairs/adjustments plus parts	\$95.00 per Hour

\* Note: If the option is NOT to repair the unit, the minimum shop charge fee must be refundable in the event a decision is to purchase anew radio in place of authorizing repairs

Pick up & delivery to sites of mobile radio repairs: YES  
 Additional Charge for Delivery Service: NO

Standard Equipment that comes with the Radios: Portables are complete package with antenna, belt clip, battery charger. Mobile come with mounting bracket, microphone, hang up clip and power cable.

### Radio One (V-50272)

Item	Description	Firm Unit Price
1.	AAM28JNC9KA1N- Motorola XPR5350 Digital mobile 1-25 watts VHF 135-174 MHz with power cable, mounting bracket, microphone and three years total warranty <b>Only – No Substitutes</b>	\$556.72
2.	AAM28JQC9KA1N – Motorola XPR5350 Digital mobile 25-45 watts VHF 136-174 MHz with power cable, mounting bracket, microphone and three year total warranty <b>Only – No Substitutes</b>	\$602.04
3.	AAH56JDC9KA1N – Motorola XPR7550E Digital portable with antenna, belt clip, IMPRESS battery/charging system and three year total warranty <b>Only – No Substitutes</b>	\$744.00
4.	AAM27JQR9JA7BN – Motorola SLR 5700 Digital Repeater 50 watts 136-174 MHz VHF <b>Only – No Substitutes</b>	\$825.00
5.	DSP1020MOVC5 P10 Series Amplifier, 136-174 MHz, 20-50 W Input, 100 Watt Output <b>Only – No Substitutes</b>	\$1,336.00
6.	CDQRDN9900 – DURACOMM 30 AMP Power Supply <b>Only – No Substitutes</b>	\$251.20
7.	100 Watt Duplexer with Duplexer Cable Kit	\$1,104.00
8.	HAD 4008 Antenna with Cable	\$19.20
9.	Impress Keypad Microphone For XPR 5550E Base Unit	\$96.00
10.	Motorola Base Unit 25 Watts XPR 5550E with Color Display and Power Supply	\$638.00

Delivery (ARO): 10 Calendar Days

### Additional Requested Pricing

Installation fee for two-way mobile radios in buses	\$125.00 per Radio
Programming fee for encoder	No Charge

Removal of existing, older radios	\$50.00
Manufacturer's discount for accessories, parts, batteries, etc.	20%
Balance of line discount for equipment – not listed above	20%
Motorola base unit 25 watts X{R 5550E with color display and power supply	\$638.00 Each
Impress keypad microphone for XZPR 5550E base unit	\$96.00 Each
Installation labor rate (Straight Time) during normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$90.00 per Hour
Installation labor rate (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$120.00 per Hour
Programming labor rates (Straight Time) During normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$120.00 per Hour
Programming labor rates (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$180.00 per Hour
Minimum shop charge for initial service/check-out *	\$60.00
Time & material repairs/adjustments plus parts	\$120.00 per Hour

\* Note: If the option is NOT to repair the unit, the minimum shop charge fee must be refundable in the event a decision is to purchase anew radio in place of authorizing repairs

Warranty Information: Motorola includes a 5-year warranty on the following radios as a standard option: XPR5350e, XPR7550e, SLR5700, XPR5550e services at local warranty shop.

### Tri-Co Communications, Inc. (V-802)

Item	Description	Firm Unit Price
1.	AAM28JNC9KA1N- Motorola XPR5350 Digital mobile 1-25 watts VHF 135-174 MHz with power cable, mounting bracket, microphone and three years total warranty <b>Only – No Substitutes</b>	\$573.42
2.	AAM28JQC9KA1N – Motorola XPR5350 Digital mobile 25-45 watts VHF 136-174 MHz with power cable, mounting bracket, microphone and three year total warranty <b>Only – No Substitutes</b>	\$620.66
3.	AAH56JDC9KA1N – Motorola XPR7550E Digital portable with antenna, belt clip, IMPRESS battery/charging system and three year total warranty <b>Only – No Substitutes</b>	\$783.16
4.	AAM27JQR9JA7BN – Motorola SLR 5700 Digital Repeater 50 watts 136-174 MHz VHF <b>Only – No Substitutes</b>	\$2,203.17
5.	DSP1020MOVC5 P10 Series Amplifier, 136-174 MHz, 20-50 W Input, 100 Watt Output <b>Only – No Substitutes</b>	\$1,720.10
6.	CDQRDN9900 – DURACOMM 30 AMP Power Supply <b>Only – No Substitutes</b>	\$201.50
7.	100 Watt Duplexer with Duplexer Cable Kit	\$1,325.00

8.	HAD 4008 Antenna with Cable	\$24.00
9.	Impress Keypad Microphone For XPR 5550E Base Unit	\$155.00
10.	Motorola Base Unit 25 Watts XPR 5550E with Color Display and Power Supply	\$767.12

Delivery (ARO): 7-10 Calendar Days

**Additional Requested Pricing**

Installation fee for two-way mobile radios in buses	\$125.00 per Radio
Programming fee for encoder	\$15.00 per Radio
Removal of existing, older radios	\$25.00 per Radio
Manufacturer's discount for accessories, parts, batteries, etc.	15%
Balance of line discount for equipment – not listed above	15%
Motorola base unit 25 watts XPR 5550E with color display and power supply	\$767.12 Each
Impress keypad microphone for XZPR 5550E base unit	\$155.00 Each
Installation labor rate (Straight Time) during normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$125.00 per Hour
Installation labor rate (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$225.00 per Hour
Programming labor rates (Straight Time) During normal business hours, Monday-Friday 7:00 am to 4:00 pm	\$125.00 per Hour
Programming labor rates (Overtime Rates) after 4:00 pm and before 7:00 am (if applicable)	\$225.00 per Hour
Minimum shop charge for initial service/check-out *	\$75.00
Time & material repairs/adjustments plus parts	\$125.00 per Hour

\* Note: If the option is NOT to repair the unit, the minimum shop charge fee must be refundable in the event a decision is to purchase anew radio in place of authorizing repairs

Pick up & delivery to sites of mobile radio repairs: YES  
 Additional Charge for Delivery Service: NO

Standard Equipment that comes with the Radios: If requested by customer, Portables include battery, belt clip, charger and antenna. Mobile includes bracket, antenna, cables upon request and microphone.