

PURCHASING AGENDA ITEM
Hernando County School Board

School Board Approved Meeting : **June 27, 2017**

Bid No: 17-785/207-37

Bid Title: **Section 1:** Classroom Instructional Materials, Supplies & Equipment Catalog Discounts;
Section 2: Toner/Ink & Drum Kits

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- | | | | |
|--|---|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation * |
| <input type="checkbox"/> Revised Award * | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source * | <input type="checkbox"/> Re-Award (partial/whole) * |
| <input type="checkbox"/> Bid Termination * | <input type="checkbox"/> Revisions/Amendments To Bid* | <input type="checkbox"/> Bid Extension * | <input type="checkbox"/> Emergency * |
| <input type="checkbox"/> Piggyback/Cooperative | | | |

Bid Contract Period: **Section 1:** 07/01/17 through 06/30/20 N/A - One Time Purchase
Section 2: 09/04/17 through 06/30/20

Contract Type: Estimated Dollar Amount Firm, Fixed Dollar Amount Firm, Fixed Unit Prices Firm, Fixed Hourly Rates, Fees and/or Percentages

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	3 - year	

* **Rationale/Reason**

Bidders Electronically Downloaded From Public Purchase Website: 229 Bids Received: 72 No Bids: 8 Late Bids: 1 Rejected Bids: 0 N/A - Not Required

Submitted By: Joyce McIntyre **School(s):** District-Wide
Title/Department: Director of Finance & Purchasing

Requested By: _____ **Department(s):** _____
Title/Department: _____

Recommended award by vendor(s), description of item(s)/service(s) and prices: (see attached)
T/C Code: 1737

Bid #17-785/207-37

Classroom Instructional Materials, Supplies & Equipment Catalog Discounts; Toner/Ink & Drum Kits

Manufacturer	ABC Laser USA, Inc.		CDW Government, LLC		Coast to Coast Computer Products		Ink & Toner USA		Office Depot, Inc.		Rasix Computer Center, Inc. DBA Academic Supplier		San Universal		School Specialty		The Office Pal	
	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb
Brother® Black Toner/Ink Cartridge	30%	72%	See Website		10%	35%	35%	70%	50%	65%	35%	79%	25%	71%	34%	34%	n/a	60%
Brother® Color Toner/Ink Cartridge	30%	72%			10%	35%	35%	70%	50%	65%	35%	79%	25%	71%	34%	34%	n/a	60%
Brother® Other Misc. Supplies (Drums, etc.)	30%	72%			20%	45%	35%	70%	50%	65%	35%	79%	22%	71%	34%	34%	n/a	60%
Canon Black Toner/Ink Cartridge	32%	72%			15%	35-50%	31%	70%	50%	65%	33%	79%	22%	71%	34%	34%	n/a	60%
Canon Color Toner/Ink Cartridge	32%	72%			15%	35-50%	31%	70%	50%	65%	31%	79%	22%	71%	34%	34%	n/a	60%
Canon Other Misc. Supplies (Drums, etc.)	30%	72%			15%	35-50%	31%	70%	50%	65%	30%	79%	22%	71%	34%	34%	n/a	60%
Epson® Black Toner/Ink Cartridge	12%	69%			10%	30%	20%	70%	50%	65%	13%	79%	21%	71%	34%	34%	n/a	60%
Epson® Color Toner/Ink Cartridge	12%	69%			10%	30%	20%	70%	50%	65%	13%	79%	21%	71%	34%	34%	n/a	60%
Epson® Other Misc. Supplies (Drums, etc.)	10%	69%			10%	30%	20%	70%	50%	65%	10%	79%	21%	71%	34%	34%	n/a	60%
HP Black Toner/Ink Cartridge	40.6%	72%			20%	35-70%	37%	70%	50%	65%	42.51%	79%	30%	71%	34%	34%	40%	60%
HP Color Toner/Ink Cartridge	40.6%	72%			20%	35-70%	37%	70%	50%	65%	42.51%	79%	28%	71%	34%	34%	40%	60%
HP Other Misc. Supplies (Drums, etc.)	25%	72%			20%	35-70%	37%	70%	50%	65%	25%	79%	28%	71%	34%	34%	40%	60%
Lexmark™ Black Toner/Ink Cartridge	36%	69%			20%	50-60%	37%	70%	50%	65%	32%	79%	30%	71%	34%	34%	30%	60%
Lexmark™ Color Toner/Ink Cartridge	36%	69%			20%	50-60%	37%	70%	50%	65%	32%	79%	28%	71%	34%	34%	30%	60%
Lexmark™ Other Misc. Supplies (Drums, etc.)	30%	69%			20%	50-60%	37%	70%	50%	65%	25%	79%	28%	71%	34%	34%	30%	60%
Media Sciences® Black Toner/Ink Cartridge	35%	65%			35-50%	50-70%	40%	70%	50%	65%	36%	79%	20%	71%	n/a	n/a	n/a	60%
Media Sciences® Color Toner/Ink Cartridge	35%	65%			35-50%	35-50%	40%	70%	50%	65%	36%	79%	20%	71%	n/a	n/a	n/a	60%
Media Sciences® Other Misc. Supplies (Drums, etc.)	35%	65%			35-50%	35-50%	40%	70%	50%	65%	36%	79%	15%	71%	n/a	n/a	n/a	60%
Panasonic® Black Toner/Ink Cartridge	20%	67%			10%	40%	35%	70%	50%	65%	22%	79%	21%	71%	n/a	n/a	n/a	60%
Panasonic® Color Toner/Ink Cartridge	20%	67%			10%	40%	35%	70%	50%	65%	22%	79%	21%	71%	n/a	n/a	n/a	60%
Panasonic® Other Misc. Supplies (Drums, etc.)	20%	67%			10%	40%	35%	70%	50%	65%	22%	79%	20%	71%	n/a	n/a	n/a	60%

Classroom Instructional Materials, Supplies & Equipment Catalog Discounts; Toner/Ink & Drum Kits

Manufacturer	ABC Laser USA, Inc.		CDW Government, LLC		Coast to Coast Computer Products		Ink & Toner USA		Office Depot, Inc.		Rasix Computer Center, Inc. DBA Academic Supplier		San Universal		School Specialty		The Office Pal	
	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb	OEM	Refurb
<i>Ricoh® Black Toner/Ink Cartridge</i>	26.5%	72%			20%	35-70%	28%	70%	50%	65%	27%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Ricoh® Color Toner/Ink Cartridge</i>	26.5%	72%			20%	35-70%	28%	70%	50%	65%	27%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Ricoh® Other Misc. Supplies (Drums, etc.)</i>	26.5%	72%			20%	35-70%	28%	70%	50%	65%	27%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Sharp® Black Toner/Ink Cartridge</i>	30%	62%			10%	35%	35%	70%	50%	65%	31%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Sharp® Color Toner/Ink Cartridge</i>	30%	62%			10%	35%	35%	70%	50%	65%	31%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Sharp® Other Misc. Supplies (Drums, etc.)</i>	30%	62%			10%	35%	35%	70%	50%	65%	31%	79%	20%	71%	n/a	n/a	n/a	60%
<i>Tektronix Black Toner/Ink Cartridge</i>	30%	72%			10%	35-70%	31%	70%	50%	65%	31%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Tektronix Color Toner/Ink Cartridge</i>	30%	72%			10%	35-70%	31%	70%	50%	65%	31%	79%	21%	71%	n/a	n/a	n/a	60%
<i>Tektronix Other Misc. Supplies (Drums, etc.)</i>	25%	72%			10%	35-70%	31%	70%	50%	65%	25%	79%	20%	71%	n/a	n/a	n/a	60%
<i>Xerox® Black Toner/Ink Cartridge</i>	30%	72%			15%	40-70%	31%	70%	50%	65%	31%	79%	29%	71%	34%	34%	30%	60%
<i>Xerox® Color Toner/Ink Cartridge</i>	30%	72%			15%	40-70%	31%	70%	50%	65%	31%	79%	28%	71%	34%	34%	30%	60%
<i>Xerox® Other Misc. Supplies (Drums, etc.)</i>	30%	72%			15%	40-70%	31%	70%	50%	65%	26%	79%	28%	71%	34%	34%	30%	60%
<i>Balance of Line Black Toner/Ink Cartridges Not Specifically Identified Above:</i>	10%	72%			10%	40-70%	28%	70%	50%	65%	12%	79%	7%	71%	34%	34%	20%	60%
<i>Balance of Line Color Toner /Ink Cartridges Not Specifically Identified Above</i>	10%	72%			10%	40-70%	28%	70%	50%	65%	12%	79%	7%	71%	34%	34%	20%	60%
<i>Balance of Line Other Misc. Supplies (Drums, etc.)Not Specifically Identified Above</i>	10%	72%			10%	40-70%	28%	70%	50%	65%	10%	79%	7%	71%	34%	34%	20%	60%

Contact Information and any further details:

ABC Laser, USA (V-47231): Hemant Parikh (770) 448-5867; sales@abclaserusa.com

CDW Government, LLC (V-9777): Steve Nakonechny (866) 244-1596; stevnak@cdwg.com

Coast to Coast Computer Products (V-49595): Rachel Feller (800) 223-8890 ext. 146; rfeller@coastcoast.com
(Quantity breaks available for Diamond Series Compatible Toner Cartridges – Contract vendor for details)

Ink & Toner USA (V-49598): Colleen Hirsch (561) 296-4465; chirsch@inkandtonerusa.com

Office Depot, Inc. (V-6476): Armando Suarez (813) 477-1170; armando.suarez@officedepot.com

Rasix Computer Center, Inc. DBA
Academic Supplier (V-47232): Jeffrey Kozma (800) 266-2892 ext. 117; Jeffrey.kozma@rasixinc.com

San Universal (V-49603): Pranav Shah (404) 729-4036; sanunivers@gmail.com

School Specialty (V-5093): Customer Care Advocate (888) 388-3224; customercare@schoolspecialty.com
Jennifer Gilman (352) 812-8308; Jennifer.gilman@schoolspecialty.com

The Office Pal (V-49604): Brenda Friedman (877) 486-0590; brenda@theofficepal.com