

# PURCHASING AGENDA ITEM

Hernando County School District

**APPROVED**

AGENDA #: 24-1789

**School Board Approval Meeting:**

**October 24, 2023**

**Bid No. 23-200-44 PB RN**

**Bid Title: Band/Chorus Uniforms &  
Concert Attire**

*Recommend approval of this agenda item under the specific category below:*

- |   |  |   |   |
|---|--|---|---|
| <input type="checkbox"/> Lowest Bid(s)    | <input type="checkbox"/> Request for Proposal(s)           | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award    | <input type="checkbox"/> Renewal of Contract               | <input type="checkbox"/> Sole Source                      | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination  | <input checked="" type="checkbox"/> Amendments to Contract | <input type="checkbox"/> Bid Extension                    | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative             |   |   |

**Bid Contract Period:** 09/19/2023 through 08/31/2026

N/A – One Time Purchase

**Amended:** 10/24/2023 through 08/31/2026

**Contract Type:**

<input type="checkbox"/> Estimated Dollar Amount	<input type="checkbox"/> Firm, Fixed Dollar Amount	<input type="checkbox"/> Firm, Fixed Unit Prices	<input checked="" type="checkbox"/> Firm, Fixed Unit Prices, Hourly Rates, Fees and/or Percentages
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**Renewal Options:**

No. of Terms <u>Remaining</u>	<input type="checkbox"/> Length of <u>Each Term (month)</u>	<input checked="" type="checkbox"/> Length of <u>Each Term (year)</u>	<input checked="" type="checkbox"/> None
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**Rationale/Reason:** Renewal of the Piggyback of Pasco County Schools, RFP #20-047-ZM: Band/Chorus Uniforms & Concert Attire, awarded to multiple vendors. HCSB Bid #23-200-44 PB RN has been assigned for internal tracking purposes. 10/24/2023: Contract amended to increase total estimated spending per fiscal year. Purchases will be made utilizing schools and departments approved budget and any additional approved allocated funds.

**Bidders Electronically Downloaded From Public Purchase Website:** **Bids Received:** **No Bids:** **Late Bids:** **Rejected Bids:**  **N/A – Bids Not Required: Piggyback**

**Submitted By:** Jill Renihan  
Executive Director of Business Services

**School(s):** District Wide

**Requested By:** For Use District-Wide

**Department(s):** District-Wide

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2344**

## Part A – Band/Chorus Uniforms

Customization: Due to varying factors and multiple customization options for band uniforms and attire, a committee will be formed at each school placing a uniform order to evaluate samples/uniforms/attire and obtain quotes from the awarded vendors listed on this tabulation. The final decision for selecting a vendor to provide uniforms to their students will be made by the individual school.

### DeMoulin Brothers & Company

Contact: Joshua Sall  
 Phone: (888)586-8086 x503  
 Fax: (618)664-1712  
 Toll Free: (800)228-8134  
 Email: [jsall@demoulin.com](mailto:jsall@demoulin.com)

Description	Quantity	UOM	Cost
<b>Package Header – Band Uniform</b>	<b>1</b>	<b>Each</b>	<b>\$171.35</b>
<b>Package Items:</b>			
Bibbers	1	Each	\$99.08
Emblem	1	Each	\$5.30
Shako Box	1	Each	\$11.45
Plume – A	1	Each	\$21.66
Plume – B	1	Each	\$21.66
Garment Bag	1	Each	\$12.20

### Fred J. Miller, Inc.

Contact: Mike Miller  
 Phone: (800)444-3524  
 Fax: (877)356-3291  
 Email: [mike.miller@fjminc.com](mailto:mike.miller@fjminc.com)

Description	Quantity	UOM	Cost
<b>Package Header – Band Uniform</b>	<b>1</b>	<b>Each</b>	<b>\$132.00</b>
<b>Package Items:</b>			
Bibbers	1	Each	\$65.00
Emblem	1	Each	\$6.00
Shako Box	1	Each	\$12.00
Plume – A	1	Each	\$16.00
Plume – B	1	Each	\$16.00
Garment Bag	1	Each	\$12.00

**Fruhauf Uniforms, Inc.**

Contact: Jane Taylor

Phone: (316)263-7500

Fax: (316)263-5550

Toll Free: (800)858-8050

Email: [jane@fruhauf.com](mailto:jane@fruhauf.com)

Description	Quantity	UOM	Cost
<b>Package Header – Band Uniform</b>	<b>1</b>	<b>Each</b>	<b>\$193.62</b>
<b>Package Items:</b>			
Bibbers	1	Each	\$104.93
Emblem	1	Each	\$5.00
Shako Box	1	Each	\$10.50
Plume – A	1	Each	\$25.47
Plume – B	1	Each	\$25.47
Garment Bag	1	Each	\$22.25

**Part B – Concert Attire****Cousin’s Concert Attire**

Contact: Marc Chavkin

Phone: (203)329-8603

Fax: (203)322-2559

Toll Free: (800)881-5343

Email: [sales@concertattire.com](mailto:sales@concertattire.com)

Description	Quantity	UOM	Cost
<b>Package Header – Concert Attire</b>	<b>1</b>	<b>Each</b>	<b>\$184.00</b>
<b>Package Items:</b>			
Dress	1	Each	\$58.00
Trousers	1	Each	\$26.00
Tuxedo Jacket	1	Each	\$56.00
Tuxedo Shirt	1	Each	\$15.00
Bow Tie	1	Each	\$3.00
Cummerbund	1	Each	\$7.00
Garment Bag	1	Each	\$19.00

## DeMoulin Brothers & Company

Contact:

Phone: (618) 664-2000

Fax: (618)664-1712

Toll Free: (800)228-8134

Email: [mmarsden@demoulin.com](mailto:mmarsden@demoulin.com)

Description	Quantity	UOM	Cost
<b>Package Header – Concert Attire</b>	<b>1</b>	<b>Each</b>	<b>\$171.00</b>
<b>Package Items:</b>			
Dress	1	Each	\$50.95
Trousers	1	Each	\$25.95
Tuxedo Jacket	1	Each	\$50.95
Tuxedo Shirt	1	Each	\$18.45
Bow Tie	1	Each	\$3.25
Cummerbund	1	Each	\$7.25
Garment Bag	1	Each	\$14.20

## Southeastern Performance Apparel

Contact: Pete Weeks

Phone: (800)821-8270

Fax: (800)239-1576

Email: [contactus@sepapparel.com](mailto:contactus@sepapparel.com)

Description	Quantity	UOM	Cost
<b>Package Header – Concert Attire</b>	<b>1</b>	<b>Each</b>	<b>\$177.50</b>
<b>Package Items:</b>			
Dress	1	Each	\$53.00
Trousers	1	Each	\$26.00
Tuxedo Jacket	1	Each	\$58.00
Tuxedo Shirt	1	Each	\$14.00
Bow Tie	1	Each	\$3.00
Cummerbund	1	Each	\$6.50
Garment Bag	1	Each	\$17.00