# PURCHASING AGENDA ITEM 

August 10, 2023
Bid No. 22-380-13 PB RN
Bid Title: Milk, Dairy \& Juice Products

Recommend approval of this agenda item under the specific category below:

| $\square$ Lowest Bid(s) | $\square$ Request for Proposal(s) | $\square$ Low Bid(s) Meeting Specification |
| :--- | :--- | :--- |$\quad \square$ Rejection/Cancellation

## Bid Contract Period:

08/10/2023 through 07/31/2024


| Renewal Options: | No. of Terms <br> Remaining | $\square$ Length of | $\boxtimes$ Length of | $\square$ None |
| :--- | :--- | :--- | :--- | :--- |
|  | $\frac{\text { Each Term (month) }}{2}$ | $\underline{\text { Each Term (year) }}$ |  |  |

Rationale/Reason: Piggyback the renewal of Pinellas County Schools, Bid \#21-380-238, Milk, Dairy \& Juice Products, awarded to M\&B Products. Hernando County School District Bid \#22-380-13 PB RN has been assigned for internal tracking purposes.

| Bidders Electronically | Bids Received: | No Bids: | Late Bids: | Rejected Bids: |
| :--- | :--- | :--- | :--- | :--- | | Q N/A - Bids Not <br> Required: Piggyback |
| :--- |
| Downloaded From Public <br> Purchase Website: $\mathrm{n} / \mathrm{a}$ |

Submitted By: Neil D. McDonald<br>Director of Purchasing \& Warehousing

School(s): District Wide

Requested By:
Lori Drenth
Director of Food \& Nutrition
Department(s): Food \& Nutrition

Recommended award, description of items and prices: (See attached)
T/C CODE: 2213

Deliver milk, dairy products, and individual juice portions to approximately 23 district facilities, county wide. Milk pricing will fluctuate based upon changes in The Federal Marketing Order (FMO). The total price will be comprised of the FMO cost, plus the vendor's firm fixed fee. The vendor's fixed fees and all other dairy products and juice pricing will remain firm for the contract period.

## M\&B Products, Inc. (V-10598)

## Group A - Firm fixed Fees on Milk with Fluctuating Prices Cost

| Item Description | Brand/Product Code | Vendor Units Per Case | Dealers Firm Fixed Fee |
| :---: | :---: | :---: | :---: |
| Milk, White, 1\% Low Fat, Half Pint Paper Carton | COOL COW / 1408 | 56/case | \$0.1212/half pint |
| Milk, Chocolate Flavored, Fat-Free, Half Pint Paper Carton | COOL COW / 1414 | 56/case | \$ 0.1284/half pint |
| Milk, White, Skim, Half Pint Paper Carton | COOL COW / 1410 | 56/case | \$ 0.1196/half pint |
| Milk, White, Lactose Free, Fat Free, Half Pint Paper Carton | COOL COW / 1449 | 56/case | \$ 0.1642/half pint |
| Milk, White, 1\% Low Fat, Half Gallon Paper Carton | COOL COW / 1120 | 6/case | \$ 1.3208/half gallon |
| Milk, Strawberry Flavored, Fat Free, Half Pint Echo Park Carton | COOL COW / 1418 | 56/case | \$ 0.1416/half gallon |

## Group B - Firm Fixed Prices on Other Dairy Products

| Item Description | Brand/Product Code | Vendor Units <br> per Case | Firm Unit Prices |
| :--- | :--- | :--- | :--- |
| Yogurt, Fat Free, Vanilla | COOL COW / 6610 | $6 / \mathrm{case}$ | $\$ 3.5644 / 64 \mathrm{oz}$. tub |
| Yogurt, Fruit Flavored, Low Fat or Non-Fat, <br> 4 Ounce Cup | COOL COW / 6600 (STRAWBERRY) <br> COOL COW / 6602 (VANILLA) | 96/case | $\$ 0.2979 / 4$ oz. cup |

## Group C - Firm Fixed Prices for Non-Dairy Products

| Item Description | Brand/Product <br> Code | Vendor Units <br> per Case | Firm Unit Prices |
| :--- | :---: | :---: | :---: |
| Juice, Orange, 6 Ounce | MR. J / 2080 | $64 /$ case | $\$ 0.2161 / 6$ oz. carton |
| Juice, Apple, 6 Ounce | MR. J / 2850 | $64 /$ case | $\$ 0.2023 / 6$ oz. carton |
| Juice Tropical Blend, 6 Ounce | MR. J / 2350 | $64 /$ case | $\$ 0.2055 / 6$ oz. carton |
| Juice, Grape Blend, 6 Ounce | MR. J / 2650 | $64 /$ case | $\$ 0.2416 / 6$ oz. carton |
| Juice, Grape Blend, 4 Ounce | MR. J / 2460 | $96 /$ case | $\$ 0.1872 / 4$ oz. carton |
| Juice, Apple, 4 Ounce | MR. J / 2840 | $96 /$ case | $\$ 0.1569 / 4$ oz. carton |
| Juice, Tropical Blend, 4 Ounce | MR. J /2340 | $96 /$ case | $\$ 0.1595 / 4$ oz. carton |
| Juice, Orange, 4 Ounce | MR. J / 2070 | $96 /$ case | $\$ 0.1624 / 4$ oz. carton |

Limited Time Offer Juice Products

| Item Description | Brand/Product <br> Code | Vendor Units <br> per Case | Firm Unit Prices |
| :--- | :--- | :--- | :--- |
| Juice, Peach, 4 Ounce | COOL COW / 2942 | $70 /$ case | $\$ 0.1681 / 4$ oz. carton |
| Juice, Apple - Cherry, 4 Ounce | COOL COW / 3042 | $70 /$ case | $\$ 0.1681 / 4$ oz. carton |
| Juice, Green Apple, 4 Ounce | COOL COW / 3142 | $70 /$ case | $\$ 0.1681 / 4$ oz. carton |
| Juice, Strawberry-Kiwi, 4 Ounce | COOL COW /3242 | $70 /$ case | $\$ 0.1681 / 4$ oz. carton |
| Juice, Tropical Island Splash, 4 Ounce | COOL COW /3542 | $70 /$ case | $\$ 0.1681 / 4$ oz. carton |

