

PURCHASING AGENDA ITEM

Hernando County School District

APPROVED
AGENDA #: 24-1804

School Board Approval Meeting:

December 12, 2023

Bid No. 24-031-10

**Bid Title: Water & Water Softener
Treatment Services**

Recommend approval of this agenda item under the specific category below:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation |
| <input type="checkbox"/> Revised Award | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole/Single Source | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract | <input type="checkbox"/> Extension of Contract | <input type="checkbox"/> Emergency |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative | <input type="checkbox"/> Responsive/Responsible Bidders | |

Bid Contract Period:

12/12/2023 through 12/11/2026

N/A – One Time Purchase

Contract Type:

Estimated
Dollar Amount

Firm, Fixed
Dollar Amount

Firm, Fixed
Unit Prices

Firm, Fixed Unit Prices,
Hourly Rates, Fees and/or
Percentages

Renewal Options:

No. of Terms
Remaining
3

Length of
Each Term (month)

Length of
Each Term (year)
1

None

Rationale/Reason:

Bidders Electronically
Downloaded From

Bids Received:
- 2 -

No Bids:
- 0 -

Late Bids:
- 0 -

Rejected Bids:
- 0 -

N/A – Bids Not
Required:

Bidnet Direct Website: 17

Submitted By:

Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By:

Steve Crognale
Executive Director of Support Operations

Department(s): Maintenance &
Food & Nutrition Departments

Recommended award, description of items and prices: (See attached)

T/C CODE: 2410

This tabulation establishes a contract with experienced, qualified, bonded and licensed contractors to provide for Water and Water Softener Treatment Services for cooling/heating systems district-wide. Prices are firm net and include all personnel, labor, supervision, required equipment, chemicals, materials and supplies, etc. to complete the services as requested.

Section I – Water Softener Treatment Services

To provide operational inspection and services of the water softener equipment at twenty-three (23) school sites. Providing all necessary salt.

Ashberry Acquisitions dba Ashberry Water

Description	Unit Price
50 lb. Bag of 99.95% Pure Salt	\$10.50 (per bag)
Inspection Cost (monthly per site – approximately 264 inspections per year)	\$195.00 (per inspection)

Note: When salt is delivered, vendor will test the water for hardness (where test port is available) as part of the per bag delivered and installed price of \$10.50 each.

Additional Requested Pricing	
Labor Rates for Repairs/Installation	\$125.00
Percentage Mark Up (+) on Materials	35%
Percentage Discount (-) off list price for Parts	0%

Warranty Information: Labor/Service Calls – 30 Days
 Manufacturer Parts – 1 Year

Contact Information:

Don Karr
 (813) 263-7535
dkarr@ashberrywater.com

Section II – Water Treatment Services

To provide all chemical products, any required equipment and professional technical advice for Water Treatment Services for cooling/heating systems as described within the solicitation.

C.R. Water Treatment Services, LLC.

Description	Quantity	Monthly Cost
Monthly Maintenance for Water Treatment		
Springstead High School		
- Marley NC422ICM Total Tons 363	1	\$110.00
- Marley NC420SM Total Tons 240	1	\$110.00
Plant Operations		
- Heating/Hot Water	1	\$38.00
SDC Warehouse		
- Heating/Hot Water	1	\$38.00
TOTAL COST FOR WATER TREATMENT		\$296.00

Additional Requested Pricing	
Description	Firm Fixed Unit Price/Percentage
Testing of chilled water and glycol loops four (4) times per year at other schools (13), upon request with recommendations	\$38.00 /School
Labor Rates	
Straight Time - Monday - Friday, 7:00 AM to 4:00 PM	\$18.00 /Hour
Over Time – Nights, Weekends & Holidays	\$22.00 /Hour
Percentage Mark-Up (+) On Manufacture(s) List Price for Parts, Supplies & Materials, Regardless of Manufacturer	12 %

Additional Pricing: Cost for closed loop chemical inhibitor (CR530): \$15.50 per gallon

Warranty Information: Manufacturer Parts – 1 Year

Contact Information:

Kevin L. Presley
 (321) 377-4035
kevin@crwts.com