



From:  Martin Febres <mfebres@encorebroadcast.com> 2/20/2019 7:23:52 PM 

Subject: RE: Dell Chromebooks quotes

To:  Karen Klingensmith

No quote.

-----Original Message-----

From: Karen Klingensmith <klingensmith_k@hcsb.k12.fl.us>

Sent: Wednesday, February 20, 2019 3:27 PM

To: ab@hpi.com; bids@howardcomputers.com; br@hpi.com; bswain@kmbs.konicaminolta.us; bthompson@virtucom.com; carol@southernsciencesupply.com; cgarafola@andreacommunications.com; curtis@elitedigitalproducts.biz; dan@diskovery.com; david@pcsusa.net; james.ross@ametek.com; kenny@pyramidsp.com; lori.petersen@trox.com; Martin Febres <mfebres@encorebroadcast.com>; michael.lauman@connection.com; Monica.mercer@avispl.com; noemi.rivas@ametek.com; rboush@pcsusa.net; rfeller@coastcoast.com; sales@acpdirect.com; sales@encoredataproductions.com; sarah.manning@connection.com; sbell@camcor.com; shari.holtmeier@udtonline.com; steven.curry@pcmg.com; stevnak@cdwg.com; summer.vyne@emtecinc.com; vicki.borja@udtonline.com; vylas.reivydass@pcmg.com




Subject: Dell Chromebooks quotes



Good Afternoon:

I am attaching 2 quotes for the same Dell Chromebooks with different amounts. Please respond by 2/26/19.

Karen Klingensmith
Confidential Secretary to the Supervisor of Technology and Info Services Hernando County School Board
919 N. Broad Street
Brooksville, Florida 34601
(352) 797-7006 Fax (352) 797-7106

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From:  Dan Wechsler <dan@diskovery.com> 2/21/2019 9:22:52 AM 
Subject: Reply - Dell Chromebooks quotes due by 2/26/19
To:  Karen Klingensmith

Attachments:  BESTTitle1-DellChromebooks (2).pdf / Uploaded File (219K)
 BESTTitle1-DellChromebooks (3).pdf / Uploaded File (219K)

Hello Karen,

In reply - please reference the ATTACHED - Bid Replies due by February 26

BESTTitle1-DellChromebooks (2) - No Bid

BESTTitle1-DellChromebooks (3) - No Bid

Thank you - appreciated are the opportunities as provided.

Dan

Dan Wechsler

Diskovery Educational Systems

13833 Wellington Trace E4-201

Wellington FL 33414

dan@diskovery.com

800.331.5489

fax: 561.683.8416

Adobe Academic Partner

Avid Headphones Academic Partner

FileMaker Academic Partner

LocknCharge Academic Partner

TechSmith Academic Partner

Wacom Academic Partner

WonderWorkshop Academic Partner

Access to over 300,000 technology products

Education, Non-Profit, Local Government Schedules

Device Carts | Technology Accessories & Peripherals | Software Licensing | Makerspace

On 2/20/2019 3:27 PM, Karen Klingensmith wrote:

Good Afternoon:

I am attaching 2 quotes for the same Dell Chromebooks with

Phone: 1.888.912.3151
 Fax: 1.601.399.5077
 Online: www.howardcomputers.com



Howard Computers
 P.O. Box 1588
 Laurel, MS 39441

Online Quotation

Quote No:	TJ2 915115.00	Quote Date:	February 22, 2019
Customer Name:	Jessica Baraket	Phone Number:	3527977060
Company Name:	Hernando County School Board	Fax Number:	
Quote Name:	Bid#18-204-18		

Item 1

Category	Description	Qty.	Unit Price	Ext. Price
System Type:	Accessories			
1:	Dell Chromebook 11 3189 - Flip design - Celeron N3060 / 1.6 GHz - Chrome OS - 4 GB RAM - 16 GB eMMC - 11.6" IPS touchscreen 1366 x 768 (HD) - HD Graphics - Wi-Fi - black - kbd: English - with 1 Year Dell Mail-In Service MPN: 2NN30	36	\$323.00	\$11,628.00
2:	Dell ProSupport Plus Rapid Mail-in Service upgrade from 1 Year Mail-in Service - Extended service agreement - parts and labor - 3 years - pick-up and return - repair time: 6 business days - for Chromebook 11, 11 3180, 11 3189, 13 3380, 3120, 5190, 5190 2-in-1, 7310; Latitude 13 3380 MPN: 808-3484	36	\$142.00	\$5,112.00
3:	Asset Tagging 1-250 MPN: AT250	36	\$5.00	\$180.00
4:	White Glove Services 2501+ MPN: WG5000	36	\$6.00	\$216.00
			Sub-Total:	\$17,136.00
			Parts & Accessories Shipping:	Included
			Taxes:	Tax Exempt
			Total for Item 1:	\$17,136.00

This quote will expire March 24, 2019.
 To expedite your order, please include your quote number with your Purchase Order.

Total for all pre-configured items

Sub-Total:	\$17,136.00
Parts & Accessories Shipping:	Included
Taxes:	Tax Exempt
Total:	\$17,136.00

Notes:

Pricing and availability subject to change without notice.
 Packaging, Shipping, and Handling fees are not included unless specifically stated.
 Prices and lease payments do not include applicable taxes.
 Ship dates are approximations and are not guarantees.
 Quick ship items not available in Alaska, Hawaii, or outside the United States.
 Specific state laws may affect shipment of products.
 If Purchaser fails to pay any invoice in full within the time quoted herein,



UNITED DATA TECHNOLOGIES

2900 Monarch Lakes Blvd,
 Miramar, FL 33027
 Phone: 1-800-882-9919 - 5932

**BESTTitle1-
 DellChromebooks(3)**

Number: 39110

Date: 02/26/2019

Bill To:
 Karen Klingensmith
 Hernando County School Board Ref: 2607
 919 North Broad Street
 Brooksville, FL 34601
 Phone: (352)797-7006
 Fax: (352) 797-7106
 Email: lamato_j1@hcsb.k12.fl.us

Ship To:
 Karen Klingensmith
 Hernando County School Board
 919 North Broad Street
 Brooksville, FL 34601
 Phone: (352)797-7006
 Email: amato_j1@hcsb.k12.fl.us

Item #	Mfr. Part	Description	Price	Qty.	Extended
1	210-AKSL-HCSB	Dell Chromebook 11 3189, BTX, Internal Non-Backlit Keyboard (English), Fixed Hardware Configuration, No UPC Label, Safety/Environment and Regulatory Guide (English/French Multi-language), No Diagnostic/Recovery CD media, Quick Setup Guide [English;French;Dutch], Primary 3-Cell 42Whr Battery, Intel Celeron N3060 Processor with 4GB Memory and 16GB SSD, EAN label, 11.6" HD Touch LCD, LCD Cover, Touch (Black), 65 Watt AC Adaptor, US Power Cord, Dell Limited Hardware Warranty Initial Year, ProSupport: Next Business Day Onsite, 1 Year, ProSupport: Next Business Day Onsite, 2 Years Extended, ProSupport: 7x24 Technical Support, 3 Years, Dell Limited Hardware Warranty Extended Year(s), Extended Battery Service for Years 2 and 3 of System Life Mfr:	\$ 327.07	36	\$ 11,774.52
*2	CROS-SW-DIS-EDU	GOOGLE CHROME OS MGT LIC+S EDU Mfr: Google, Inc UNSPSC : 43230000	\$ 26.00	36	\$ 936.00
3	UDT Services-HCSB	Asset tagging, enrollment, inventory management, and delivery from Configuration Center Mfr:	\$ 16.00	36	\$ 576.00
3 item(s)					
Sub-Total					\$ 13,286.52
Freight					as applicable
Tax @ 0%					\$ 0.00
Total					\$ 13,286.52
(*) Tax exempted Part(s)					

Quote Valid Until: 03/28/2019

Payment Details

Pay by: Company PO
 Payment Term 30 days

Shipping and Delivery Details

Shipping via: Delivery

Terms and Conditions

This quotation is in U.S. Dollars. This quotation expires 30 days from the date shown on the first page. Amounts quoted are for credit terms or cash payment only. Sales tax and freight are provided on this quote as an estimate only. Final amounts charged may differ.
 I. This document governs the required terms and conditions to be included in all UDT sales quotes.
 II. For all orders for services or hardware equaling \$25,000 and under, the Quote shall include UDT standard Terms and Conditions ("General Terms") that will govern the transaction between UDT and the Client. All quotations that include UDT's provision of professional services, the quote shall be provided to the client with an applicable Statement of Work ("SOW").
 a. These Terms and Conditions will be superseded by the Terms and Conditions of any services agreement executed with the client.
 III. For all quotes including licensing, the product's End User Licensing Agreement (EULA) must accompany the quote.
 IV. Upon completion and/or delivery of the services and products, UDT shall provide a Letter of Completion to the client that certifies to be executed by both parties.
 Please refer to the Agreements for information on Terms and Conditions governing orders, or call your salesperson for more information. United Data Technologies is an Equal Opportunity Employer. Returns on customized product configurations will not be accepted unless manufacturer approved.

CLIENT HEREBY ACCEPTS TO PURCHASE THE PRODUCTS LISTED IN THIS QUOTE AND AGREES TO BE BOUND TO THE TERMS AND CONDITIONS INCLUDED HEREIN.

Client

Name: _____

Title: _____

Signature: _____

Date: _____

Prepared by: Vicki Borja

Email: VICKI.BORJA@UDTONLINE.COM

Phone: 1-800-882-9919