

# Hernando County School Board Request For Quote

REQUEST FOR QUOTE (RFQ) NUMBER

EK8DesktopTitle1

DISTRICT BID NAME & NUMBER  
(If Applicable)

Computers: Related Products, Peripheral  
Devices, Equipment & Software Bid #18-  
204-18

Vendor Quote Number

Site Name TIS Department  
 Address 919 North Broad Street  
 City Brooksville  
 State Florida Zip Code 34601  
 Country USA

Issued Date 04/18/2019  
 E-Mail Klingensmith\_k@hcsb.k12.fl.us  
 Telephone Number 352-797-7006  
 Fax Number 352-797-7106  
 Contact Name Karen Klingensmith  
 Vendor Delivery Date \_\_\_\_\_

**METHOD OF AWARD**  
 ALL OR NONE      x YES NO      ONE TIME PURCHASE ONLY      x YES  NO

**METHOD OF AWARD TO BE**  
 OTHER (Criteria)

Calendar Days ARO

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delive red Unit Princ g	Extended Totals
3AE42AV	HP Elite Desk 705 G4 35W DM AMS PC, Win 10 Pro 64 MSNA Std, Energy Star Certified Label, VGA Port, AMD Ryzen5- Pro-2400GE 4C, 8GB (1x8GB) DDR4 2666 SODIMM, Intel 9260 ac 2x2 nvP+BT 5 WW ExtAnt, USB BusSlim Keyboard, MUS WD USB OPT, Single Unit {DM} Packaging, HP 705 G4 DM Country Kit, 3/3/3 DM Warranty, 65 Watt DM Ext Power Adapter EPS, 128GB 2280 PCIe NVMe Value SSD, G4 DM 35W SATA Drive Bracket	62		
	Including: Imaging, Etching and asset tagging			
P223	Monitor	62		
NGN00AT	Mounting Bracket	62		
	Quote must be valid for 60 days			
	Delivery must be made prior to June 15, 2019			

Substitution/addition of items, if found to be necessary, may cause the quote to purchase process to be extended. If so, ALL solicited vendors will be notified.

The District School Board of Hernando County is not responsible for receipt of timely deliveries by any method, including but not limited to email systems, fax lines, or mail delivery services as they relate to this request for quote. It is the sole responsibility of the vendor to allow adequate sending time, including follow-up with designated district staff or to take appropriate alternate steps to assure quotes are received by the specified closing date & time. RFQ's received after the closing due date and time stated, WILL NOT be considered.

**NOTE TO VENDOR:**

Please include a valid quote no. for our documentation above.

Warranty information should be included for all equipment, if applicable to this RFQ, including manufacturer and model numbers. Slight variations or irregularities may be accepted, if found to be in the district's best interest. Any/all discontinued equipment shall be conveyed immediately to avoid costly delays/cancelations.


**Vendor Comments/Variations/Exceptions** (Attach additional pages, if needed)

Please respond within 4 Business days.

RFQ closes & **must** be received no later than 4:00p.m. on 04/24/2019

This quote must be valid for **30 days**, unless otherwise stated in this RFQ DATE

Check the box, if submitting a **No Bid Statement**.  No Bid At This Time.

All RFQ's must be for **Net Delivered Prices**. "FOB DESTINATION"

The right is reserved to award or reject, either in part or in whole, item by item, or make multiple awards, if found to be in the best interest to do so.

Vendors must indicate any/all variances, exceptions, etc., no matter how slight. If variations ARE NOT stated, it shall be construed the RFQ complies in every aspect.

All vendors must comply with the Jessica Lunsford Act, in order to provide products/services, if visiting a district school.



All general terms and conditions and special conditions, included in the original solicitation shall apply to this RFQ, if applicable.



If a District bid number has been referenced above, ALL bid pricing, delivery, shipping, general & special terms & conditions and requirements **shall** apply.

\_\_\_\_\_  
Vendor Authorized Signature

\_\_\_\_\_  
DATE

\_\_\_\_\_  
Company Name

From:  Martin Febres <mfebres@encorebroadcast.com>  
Subject: RE: Quotes for Schools  
To:  Karen Klingensmith

4/18/2019 9:28:59 PM  

No quote on the EK8DesktopTitle1 and EK8LaptopsTitle1 RFQ's.

-----Original Message-----

From: Karen Klingensmith <klingensmith\_k@hcsb.k12.fl.us>  
Sent: Thursday, April 18, 2019 3:00 PM  
To: [ab@hpi.com](mailto:ab@hpi.com); [bids@howardcomputers.com](mailto:bids@howardcomputers.com); [br@hpi.com](mailto:br@hpi.com); [bswain@kmbs.konicaminolta.us](mailto:bswain@kmbs.konicaminolta.us); [bwilson@virtucom.com](mailto:bwilson@virtucom.com); [carol@southernsciencesupply.com](mailto:carol@southernsciencesupply.com); [cgarafola@andreacommunications.com](mailto:cgarafola@andreacommunications.com); [curtis@elitedigitalproducts.biz](mailto:curtis@elitedigitalproducts.biz); [dan@diskovery.com](mailto:dan@diskovery.com); [david@pcsusa.net](mailto:david@pcsusa.net); [james.ross@ametek.com](mailto:james.ross@ametek.com); [kenny@pyramidsp.com](mailto:kenny@pyramidsp.com); [lori.petersen@trox.com](mailto:lori.petersen@trox.com); Martin Febres <mfebres@encorebroadcast.com>; [michael.lauman@connection.com](mailto:michael.lauman@connection.com); [Monica.mercer@avispl.com](mailto:Monica.mercer@avispl.com); [noemi.rivas@ametek.com](mailto:noemi.rivas@ametek.com); [rboush@pcsusa.net](mailto:rboush@pcsusa.net); [rfeller@coastcoast.com](mailto:rfeller@coastcoast.com); [sales@acpdirect.com](mailto:sales@acpdirect.com); [sales@encoredataproducs.com](mailto:sales@encoredataproducs.com); [sarah.manning@connection.com](mailto:sarah.manning@connection.com); [sbell@camcor.com](mailto:sbell@camcor.com); [shari.holtmeier@udtonline.com](mailto:shari.holtmeier@udtonline.com); [steven.curry@pcmg.com](mailto:steven.curry@pcmg.com); [stevnak@cdwg.com](mailto:stevnak@cdwg.com); [summer.vyne@emtecinc.com](mailto:summer.vyne@emtecinc.com); [vicki.borja@udtonline.com](mailto:vicki.borja@udtonline.com); [vytas.reivydas@pcmg.com](mailto:vytas.reivydas@pcmg.com)  
Subject: Quotes for Schools





Good Afternoon:





I am attaching several quotes for computers and Promethean Boards. Please see that the prices must be good for 60 days and delivery must be prior to June 15, 2019.

Thank you,

Karen Klingensmith  
Confidential Secretary to the Supervisor of Technology and Info Services Hernando County School Board  
919 N. Broad Street  
Brooksville, Florida 34601  
(352) 797-7006 Fax (352) 797-7106

IMPORTANT NOTICE: All e-mails sent to this address are public record unless specifically exempted by Florida law, and are archived accordingly. The School District does not allow use of School District equipment and e-mail for non-School District business purposes.

From:  Dan Wechsler <dan@diskovery.com> 4/19/2019 2:35:23 PM    
Subject: Reply - Quotes for Schools due by April 24th  
To:  **Karen Klingensmith**

Attachments:  EK8DesktopsTitle1.pdf / Uploaded File (218K)  
 EK8LaptopsTitle1.pdf / Uploaded File (221K)  
 DESPrometheanTitle1.pdf / Uploaded File (224K)  
 EK8PrometheanTitle1.pdf / Uploaded File (220K)

Hi Karen,

In reply - please reference the ATTACHMENTS - due by April 24th

EK8DesktopTitle1 - No Bid  
EK8PrometheanTitle1 - No Bid  
DESPrometheanTitle1 - No Bid  
EK8LaptopsTitle1 - No Bid

Thank you - appreciated are the opportunities as extended.

Dan

Dan Wechsler  
Diskovery Educational Systems  
13833 Wellington Trace E4-201  
Wellington FL 33414  
[dan@diskovery.com](mailto:dan@diskovery.com)  
800.331.5489  
fax: 561.683.8416

Adobe Academic Partner  
Avid Headphones Academic Partner  
FileMaker Academic Partner  
Microsoft Academic Partner  
TechSmith Academic Partner  
Wacom Academic Partner  
WonderWorkshop Academic Partner

Access to over 300,000 technology products  
Education, Non-Profit, Local Government Schedules  
Device Carts | Technology Accessories & Peripherals | Software Licensing |  
STEM-Makerspace

On 4/18/2019 2:59 PM, Karen Klingensmith wrote:



**UNITED DATA TECHNOLOGIES**  
 2900 Monarch Lakes Blvd.  
 Miramar, FL 33027  
 Phone: 1-800-882-9919 - 5932

EK8DesktopTitle1

Number: 40582

Date: 04/22/2019

**Bill To:**  
 Karen Klingensmith  
 Hernando County School Board Ref: 2607  
 919 North Broad Street  
 Brooksville, FL 34601  
 Phone: (352)797-7006  
 Fax: (352) 797-7106  
 Email: famato\_j1@hcsb.k12.fl.us

**Ship To:**  
 Karen Klingensmith  
 Hernando County School Board  
 919 North Broad Street  
 Brooksville, FL 34601  
 Phone: (352)797-7006  
 Email: amato\_j1@hcsb.k12.fl.us

Item #	Mfr. Part	Description	Price	Qty.	Extended
1	3AE42AV-HCSB	HP EliteDesk 705 G4 35W DM AMS PC, Win 10 Pro 64 MSNA Std, Energy Star Certified Label, VGA Port, AMD Ryzen5 - Pro 2400GE 4C, 8GB (1x8GB) DDR4 2666 SODIMM, Intel 9260 ac 2x2 nvP +BT 5 WW ExtAnt, USB BusSlim Keyboard, MUS WVD USB OPT, Single Unit (DM) Packaging, HP 705 G4 DM Country Kit, 3/3/3 DM Warranty, 65 Watt DM Ext Power Adapter EPS, 128GB 2280 PCIe NVMe Value SSD, G4 DM 35W SATA Drive Bracket ***Includes HP ProDisplay P223 21.5" Monitor (X7R61A8), Mounting Bracket (EM870AT)*** ***Includes Imaging, Etching and Asset Tagging***	\$ 825.26	62	\$ 51,166.12
Mfr:		1 item(s)			
<b>Sub-Total</b>					<b>\$ 51,166.12</b>
<b>Freight</b>					<b>as applicable</b>
<b>Tax @ 0%</b>					<b>\$ 0.00</b>
<b>Total</b>					<b>\$ 51,166.12</b>

Quote Valid Until: 06/22/2019

**Payment Details**

Pay by: Company PO  
 Payment Term 30 days

**Shipping and Delivery Details**

Shipping via: Delivery

**Terms and Conditions**

This quotation is in U.S Dollars. This quotation expires 30 days from the date shown on the first page. Amounts quoted are for credit terms or cash payment only. Sales tax and freight are provided on this quote as an estimate only. Final amounts charged may differ.  
 I. This document governs the required terms and conditions to be included in all UDT sales quotes.  
 II. For all orders for services or hardware equaling \$25,000 and under, the Quote shall include UDT standard Terms and Conditions ("General Terms") that will govern the transaction between UDT and the Client. All quotations that include UDT's provision of professional services, the quote shall be provided to the client with an applicable Statement of Work ("SOW").  
 a. These Terms and Conditions will be superseded by the Terms and Conditions of any services agreement executed with the client.  
 III. For all quotes including licensing, the product's End User Licensing Agreement (EULA) must accompany the quote.  
 IV. Upon completion and/or delivery of the services and products, UDT shall provide a Letter of Completion to the client that certifies to be executed by both parties.  
 Please refer to the Agreements for information on Terms and Conditions governing orders, or call your salesperson for more information. United Data Technologies is an Equal Opportunity Employer. Returns on customized product configurations will not be accepted unless manufacturer approved.

CLIENT HEREBY ACCEPTS TO PURCHASE THE PRODUCTS LISTED IN THIS QUOTE AND AGREES TO BE BOUND TO THE TERMS AND CONDITIONS INCLUDED HEREIN.

Client

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Prepared by: Vicki Borja

Email: VICKI.BORJA@UDTONLINE.COM

Phone: 1-800-882-9919

Phone: 1.888.912.3151  
 Fax: 1.601.399.5077  
 Online: www.howardcomputers.com



Howard Computers  
 P.O. Box 1588  
 Laurel, MS 39441

## Online Quotation

**Quote No:** TJ2 928805.00  
**Customer Name:** Karen Klingensmith  
**Company Name:** Hernando County School Board  
**Quote Name:** EK8DesktopTitle1

**Quote Date:** April 22, 2019  
**Phone Number:** 3527977060  
**Fax Number:**

Item 1

Category	Description	Qty.	Unit Price	Ext. Price
<b>System Type:</b>	<b>Accessories</b>			
1:	HP INC. : HP EliteDesk 705 G4 35W DM AMS PC MPN: 3AE42AV	62	\$492.00	\$30,504.00
2:	HP INC. : Win 10 Pro 64 MSNA STD U.S. - English localization MPN: 3AP54AV#ABA	62	\$146.00	\$9,052.00
3:	HP INC. : ENERGY STAR Certified Label MPN: Y0H28AV	62	\$2.00	\$124.00
4:	HP INC. : HP VGA Port MPN: 3AE94AV	62	\$5.00	\$310.00
5:	HP INC. : AMD Ryzen5- PRO 2400GE 4C MPN: 3SG62AV	62	\$388.00	\$24,056.00
6:	HP INC. : Intel 9260 ac 2x2 nvP +BT 5 WW ExtAnt MPN: 3AF04AV	62	\$186.00	\$11,532.00
7:	HP INC. : Intel 9260 ac 2x2 nvP +BT 5 WW ExtAnt MPN: 3AF31AV	62	\$13.00	\$806.00
8:	HP INC. : USB BusSlim Keyboard U.S. - English localization MPN: 3BS92AV#ABA	62	\$14.00	\$868.00
9:	HP INC. : MUS WD USB OPT MPN: 3AE85AV	62	\$5.00	\$310.00
10:	HP INC. : Single Unit (DM) Packaging MPN: 3AE98AV	62	\$4.00	\$248.00
11:	HP INC. : HP 705 G4 DM CKIT U.S. - English localization MPN: 3AM29AV#ABA	62	\$4.00	\$248.00
12:	HP INC. : 3/3/3 DM Warranty U.S. - English localization MPN: 3AM24AV#ABA	62	\$57.00	\$3,534.00
13:	HP INC. : 65 Watt DM Ext Power Adapter EPS MPN: 3AE32AV	62	\$11.00	\$682.00
14:	HP INC. : G4 DM 35W SATA Drive Bracket MPN: 3AE48AV	62	\$4.00	\$248.00
15:	HP INC. : 128GB 2280 PCIe NVMe Value SSD MPN: 4YM90AV	62	\$124.00	\$7,688.00
16:	SYNNEX : Desktop or Server Image QTY 1-499 MPN: IMAGE-DEPLOY1	62	\$23.00	\$1,426.00
17:	SYNNEX : custom logo - up to 4inch by 4 inch etched logo on a flat surface, qty 1-349 on a single SYNNEX sales order, must have vector or jpeg file uploaded with required form for each sales order MPN: ETCH-LOGO	62	\$8.00	\$496.00
18:	SYNNEX : Asset Tag for Printers (to print @ Synnex) or Custom Box Label ( Up to 4x6) or Custom Ship Label (Up to 4x6) MPN: ASSET-LABELVP4	62	\$10.00	\$620.00
19:	HP ProDisplay P223 - LED monitor - 21.5" (21.5" viewable) - 1920 x 1080 Full HD (1080p) - VA - 250 cd/m² - 3000:1 - 5 ms - VGA, DisplayPort - black - Smart Buy MPN: X7R61AB#ABA	62	\$89.00	\$5,518.00
20:	HP - Desktop to wall/monitor mounting bracket - promo - for HP i430, i530, i628; EliteDisplay E222, E232, E240; ProDesk 400 G3, 600 G3; Workstation Z2 MPN: N6N00AT	62	\$29.00	\$1,798.00

Sub-Total:	\$100,068.00
Parts & Accessories Shipping:	Included
Taxes:	Tax Exempt
Total for Item 1:	\$100,068.00

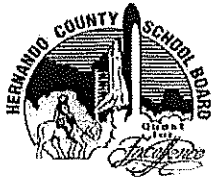
This quote will expire May 22, 2019.  
To expedite your order, please include your quote number with your Purchase Order.

**Total for all pre-configured items**

Sub-Total:	\$100,068.00
Parts & Accessories Shipping:	Included
Taxes:	Tax Exempt
Total:	\$100,068.00

**Notes:**

Pricing and availability subject to change without notice.  
Packaging, Shipping, and Handling fees are not included unless specifically stated.  
Prices and lease payments do not include applicable taxes.  
Ship dates are approximations and are not guarantees.  
Quick ship items not available in Alaska, Hawaii, or outside the United States.  
Specific state laws may affect shipment of products.  
If Purchaser fails to pay any invoice in full within the time quoted herein,  
Seller may, without notice, accelerate the due date of all outstanding invoices  
and require that all outstanding invoices, including any interest thereon, be  
immediately due and payable in full.  
For product return policies and information please visit:  
[http://www.howardcomputers.com/pdf/warranties/HTS\\_ReturnPolicy.pdf](http://www.howardcomputers.com/pdf/warranties/HTS_ReturnPolicy.pdf)



# Hernando County School Board Request For Quote

REQUEST FOR QUOTE (RFQ) NUMBER EK8DesktopTitle1

DISTRICT BID NAME & NUMBER (If Applicable) **Computers: Related Products, Peripheral Devices, Equipment & Software Bid #18-204-18**

Vendor Quote Number 928805

Site Name TIS Department  
 Address 919 North Broad Street  
 City Brooksville  
 State Florida Zip Code 34601  
 Country USA

Issued Date 04/18/2019  
 E-Mail Klingensmith\_k@hcsb.k12.fl.us  
 Telephone Number 352-797-7006  
 Fax Number 352-797-7106  
 Contact Name Karen Klingensmith  
 Vendor Delivery Date 12 Calendar Days ARO

METHOD OF AWARD  
 ALL OR NONE  YES  NO ONE TIME PURCHASE ONLY  YES  NO

METHOD OF AWARD TO BE  
 OTHER (Criteria)

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Pricing	Extended Totals
3AE42AV	HP Elite Desk 705 G4 35W DM AMS PC, Win 10 Pro 64 MSNA Std, Energy Star Certified Label, VGA Port, AMD Ryzen5-Pro-2400GE 4C, 8GB (1x8GB) DDR4 2666 SODIMM, Intel 9260 ac 2x2 nvP+BT 5 WW ExtAnt, USB BusSlim Keyboard, MUS WD USB OPT, Single Unit (DM) Packaging, HP 705 G4 DM Country Kit, 3/3/3 DM Warranty, 65 Watt DM Ext Power Adapter EPS, 128GB 2280 PCIe NVMe Value SSD, G4 DM 35W SATA Drive Bracket Including: Imaging, Etching and asset tagging	62	1496. <sup>00</sup>	92,752. <sup>00</sup>
P223	Monitor	62	89. <sup>00</sup>	5518. <sup>00</sup>
N6N00AT	Mounting Bracket	62	29. <sup>00</sup>	1798. <sup>00</sup>
	Quote must be valid for 60 days			
	Delivery must be made prior to June 15, 2019			

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**NOTE TO VENDOR:**  
 Please include a valid quote no. for our documentation above.

Warranty information should be included for all equipment, if applicable to this RFQ, including manufacturer and model numbers. Slight variations or irregularities may be accepted, if found to be in the district's best interest. Any/all discontinued equipment shall be conveyed immediately to avoid costly delays/cancelations.

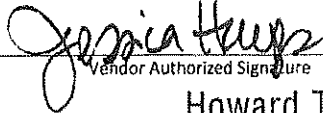


<b>Vendor Comments/Variations/Exceptions</b> (Attach additional pages, if needed)				

Please respond within 4 Business days.

RFQ closes & must be received no later than 4:00p.m. on 04/24/2019  
 This quote must be valid for **30 days**, unless otherwise stated in this RFQ DATE  
 Check the box, if submitting a **No Bid Statement**.  **No Bid At This Time.**

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 Vendor Authorized Signature

4/23/19  
 DATE

**Howard Technology Solutions**  
 A division of Howard Industries, Inc.

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# Price Quote

5060 Avalon Ridge Parkway  
 Suite 300  
 Peachtree Corners, GA 30071  
 www.virtucom.com

Date	Estimate
4/24/2019	PQ9089545

To  
 TIS Department  
 Hernando County School Board  
 919 North Broad Street  
 Brooksville FL 34601  
 United States

Expires	Sales Rep	Memo
5/24/2019	Wilson, Brenda	

Item	Description	Quantity	Unit Price	Amount
**	3AE42AVHP Elite Desk 705 G4 35W DM AMS PC, Win 10 Pro 64 MSNA Std, Energy Star Certified Label, VGA Port, AMD Ryzen5-Pro-2400GE 4C, 8GB (1x8GB) DDR4 2666 SODIMM, Intel 9260 ac 2x2 nVP+BT 5 WW ExtAnt, USB BusSlim Keyboard, MUS WD USB OPT, Single Unit (DM) Packaging, HP 705 G4 DM Country Kit, 3/3/3 DM Warranty, 65 Watt DM Ext Power Adapter EPS, 128GB 2280 PCIe NVMe Value SSd, G4 DM 35W SATA Drive Bracket 62 Including: Imaging, Etching and asset tagging Monitor62 Mounting Bracket62	62		44,330.00

<b>We appreciate your business.</b>	<b>Total</b>	<b>\$44,330.00</b>
-------------------------------------	--------------	--------------------

We appreciate the opportunity to quote. If you have any questions, please call us at (800)890-2611 or fax us at (770)908-8007

Unless otherwise noted, prices on this quote are good for thirty (30) days from the above date. This does not promise a delivery date or availability of the product (s). This quote is non-transferable and valid only for the company/individual named above. No refunds on deposits for special order items. Our standard terms are net thirty days



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(If Applicable)

Computers: Related Products, Peripheral  
Devices, Equipment & Software Bid #18-  
204-18

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Vendor Quote Number

GVII-EDP-HED-001

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State Florida Zip Code 34601  
Country USA

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E-Mail Klingensmith\_k@hcsb.k1  
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Vendor Delivery Date \_\_\_\_\_

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METHOD OF AWARD TO BE  
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	Including: Imaging, Etching and asset tagging			
P223	Monitor	62	\$129.39	\$8022.18
N6NDDAT	Mounting Bracket	62	\$34.04	\$2110.48
	Quote must be valid for 60 days			
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Curtis T. Hines 10/24 4-25-19  
 Vendor Authorized Signature DATE  
Elite Digital Products, LLC  
 Company Name

Curtis T. Hines  
 President