



<u>Vendor Comments/Variations/Exceptions</u> (Attach additional pages, if needed)				

Please respond within 4 Business days.

RFQ closes & must be received no later than 4:00p.m. on 05/01/2019

This quote must be valid for **30 days**, unless otherwise stated in this RFQ DATE

Check the box, if submitting a **No Bid Statement**.  No Bid At This Time.

All RFQ's must be for **Net Delivered Prices**. "FOB DESTINATION"

The right is reserved to award or reject, either in part or in whole, item by item, or make multiple awards, if found to be in the best interest to do so.

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If a District bid number has been referenced above, ALL bid pricing, delivery, shipping, general & special terms & conditions and requirements shall apply.

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Vendor Authorized Signature
DATE

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Company Name



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

Brenda J Wilson  
 Vendor Authorized Signature

4/29/19  
 DATE

Virtucom

Company Name

From:  "Kenny Miller" <kenny@pyramidsp.com>

Thu, Apr 25, 2019 5:14:53 PM  

Subject: RE: Quotes for Schools

To:  Karen Klingensmith

NO BID

Kenny Miller  
Vice President

PYRAMID SCHOOL PRODUCTS  
6510 N 54TH ST  
TAMPA FL 33610-1908  
Phone (800) 792-2644 Ext 225  
Fax (813) 621-7688  
[www.pyramidsp.com](http://www.pyramidsp.com)

-----Original Message-----

From: Karen Klingensmith [[mailto:klingensmith\\_k@hcsb.k12.fl.us](mailto:klingensmith_k@hcsb.k12.fl.us)]  
Sent: Thursday, April 25, 2019 2:28 PM  
To: [ab@hpi.com](mailto:ab@hpi.com); [bids@howardcomputers.com](mailto:bids@howardcomputers.com); [br@hpi.com](mailto:br@hpi.com);  
[bswain@kmbs.konicaminolta.us](mailto:bswain@kmbs.konicaminolta.us); [bwilson@virtucom.com](mailto:bwilson@virtucom.com);  
[carol@southernsciencesupply.com](mailto:carol@southernsciencesupply.com); [cgarafola@andreacomunications.com](mailto:cgarafola@andreacomunications.com);  
[curtis@elitedigitalproducts.biz](mailto:curtis@elitedigitalproducts.biz); [dan@discovery.com](mailto:dan@discovery.com); [david@pcsusa.net](mailto:david@pcsusa.net);  
[james.ross@ametek.com](mailto:james.ross@ametek.com); [kenny@pyramidsp.com](mailto:kenny@pyramidsp.com); [lori.petersen@trox.com](mailto:lori.petersen@trox.com);  
[mfebres@encorebroadcast.com](mailto:mfebres@encorebroadcast.com); [michael.lauman@connection.com](mailto:michael.lauman@connection.com);  
[Monica.mercer@avispl.com](mailto:Monica.mercer@avispl.com); [noemi.rivas@ametek.com](mailto:noemi.rivas@ametek.com); [rboush@pcsusa.net](mailto:rboush@pcsusa.net);  
[rfeller@coastcoast.com](mailto:rfeller@coastcoast.com); [sales@acpdirect.com](mailto:sales@acpdirect.com); [sales@encoredataproducts.com](mailto:sales@encoredataproducts.com);  
[sarah.manning@connection.com](mailto:sarah.manning@connection.com); [sbell@camcor.com](mailto:sbell@camcor.com);  
[shari.holtmeier@udtonline.com](mailto:shari.holtmeier@udtonline.com); [steven.curry@pcmg.com](mailto:steven.curry@pcmg.com); [stevnak@cdwg.com](mailto:stevnak@cdwg.com);  
[summer.vyne@emtecinc.com](mailto:summer.vyne@emtecinc.com); [vicki.borja@udtonline.com](mailto:vicki.borja@udtonline.com); [vytas.reivydas@pcmg.com](mailto:vytas.reivydas@pcmg.com)  
Subject: Quotes for Schools

Good Afternoon:

I am attaching quotes requested by our schools. As you will notice they have asked for a 90 day price guarantee. Please respond by 5/01/2019.

Thank you,

Karen Klingensmith  
Confidential Secretary to the Supervisor of Technology and Info Services  
Hernando County School Board  
919 N. Broad Street  
Brooksville, Florida 34601  
(352) 797-7006 Fax (352) 797-7106



Audio•Video•Sales•Design•Service•Installation  
 4675 E. COTTON CENTER  
 STE. 155  
 PHOENIX, AZ 85040

Quote Number Q176113574

April 29, 2019

**QUOTED TO**

**TROXELL CONTACT**

Account: Hernando County School Board  
 Contact: Karen Klingensmith  
 Address: 919 N Broad Street  
 Brooksville, FL 34601  
 (352)797-7006

Sales Assistant: Rita Bermudez  
 Email: rita.bermudez@trox.com  
 Phone: (800)352-7912 x1761  
 Fax: (602)437-7265

Please note prices shown include FREE GROUND FREIGHT, and reflect pricing for all items on one order, delivered one time/ one location. Lift Gate and Inside Delivery are additional fees. \*\*REF: HCSB BID# 18-204-18\*\* - for RFQ CableTelecom

Terms Net 30      FOB Destination      Customer # 11872      Expires 07/30/19

Item #	Description	Unit Price	Qty	Ext. Price
1	<b>ANW ANWACPLUST</b> 36 BAY ANYWHERE CART PLUS W/TIMER <small>LIFT GATE/INSIDE DELIVERY SERVICE IS NOT INCLUDED</small>	1198.00	5	5990.00

Thank You,

Rita Bermudez  
 Sales Assistant:

**Total**      5990.00  
**Plus Applicable Tax**

Don't forget we are a great source for mounting hardware, screens, replacement lamps, carts, cables, etc...  
 WE CAN HELP YOU ACHIEVE YOUR GOALS!



Troxell has solutions to address core AV, 1:1 device plans, STEM labs and collaborative learning spaces, campus safety and asset management! Call today for more info.



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Justin Bellucci 4.29.19  
 Vendor Authorized Signature DATE  
Troye LP  
 Company Name



# QUOTE CONFIRMATION



**DEAR HERNANDO ACCOUNT,**

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KKXN885	2/14/2019	KKXN885	0738117	\$1,332.89

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Bradford CoreX TCOEX24 - cart Mfg. Part#: TCOEX24 UNSPSC: 56101535 Contract: Hernando County Schools - Computers: Related Perip (18-204-18)	1	4047064	\$1,332.89	\$1,332.89

PURCHASER BILLING INFO			
<b>Billing Address:</b> SCHOOL BOARD OF HERNANDO COUNTY ACCOUNTS PAYABLE 8016 MOBLEY RD BROOKSVILLE, FL 34601-9061 Phone: (352) 797-7000 Payment Terms: NET 30 Days-Govt/Ed	<b>SUBTOTAL</b>		\$1,332.89
	<b>SHIPPING</b>		\$0.00
	<b>SALES TAX</b>		\$0.00
	<b>GRAND TOTAL</b>		<b>\$1,332.89</b>
DELIVER TO		Please remit payments to:	
<b>Shipping Address:</b> HERNANDO COUNTY SCHOOL BOARD TIS 919 N BROAD ST BROOKSVILLE, FL 34601-2397 Phone: (352) 797-7000 Shipping Method: DROP SHIP-GROUND		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION

	Stephen Nakonechny		(866) 224-1596		stevnak@cdwg.com
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This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at [http://www.cdw.com/content/terms\\_conditions/productsales.aspx](http://www.cdw.com/content/terms_conditions/productsales.aspx)  
 For more information, contact a CDW account manager

© 2019 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



# Hernando County School Board Request For Quote

REQUEST FOR QUOTE (RFQ) NUMBER Title1Carts42519

DISTRICT BID NAME & NUMBER (If Applicable) Computers: Related Products, Peripheral Devices, Equipment & Software Bid #18-204-18

Vendor Quote Number

Site Name TIS Department  
 Address 919 North Broad Street  
 City Brooksville  
 State Florida Zip Code 34601  
 Country USA

Issued Date 4/25/19  
 E-Mail Klingensmith\_k@hcsb.k12.fl.us  
 Telephone Number 352-797-7006  
 Fax Number 352-797-7106  
 Contact Name Karen Klingensmith  
 Vendor Delivery Date \_\_\_\_\_

METHOD OF AWARD ALL OR NONE  YES  NO ONE TIME PURCHASE ONLY  YES  NO

Calendar Days ARO \_\_\_\_\_

METHOD OF AWARD TO BE  OTHER (Criteria)

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Price	Extended Totals
AC-Plus-T	Anywhere Care ACPlus 36 Bay Anywhere Carat Plus w/Timer any Device to 14"	5		No Bid
	Warranty			
	Delivery			
	Pre-Wired			
	This quote must specify a 90 day window for the guaranteed price. This is due to the existing deadlines for receiving approval of a pending Title 1 amendment and district cut-off dates for purchasing. The longer quote validity window will eliminate the possible need to request another quote for the same purchase after the amendment approval is received from FDOE.			

Substitution/addition of items, if found to be necessary, may cause the quote to purchase process to be extended. If so, ALL solicited vendors will be notified.

The District School Board of Hernando County is not responsible for receipt of timely deliveries by any method, including but not limited to email systems, fax lines, or mail delivery services as they relate to this request for quote. It is the sole responsibility of the vendor to allow adequate sending time, including follow-up with designated district staff or to take appropriate alternate steps to assure quotes are received by the specified closing date & time. RFQ's received after the closing due date and time stated, WILL NOT be considered.

**NOTE TO VENDOR:**  
 Please include a valid quote no. for our documentation above.

Warranty information should be included for all equipment, if applicable to this RFQ, including manufacturer and model numbers. Slight variations or irregularities may be accepted, if found to be in the district's best interest. Any/all discontinued equipment shall be conveyed immediately to avoid costly delays/cancelations.

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*Daniel Wechsler*

April 30, 2019

Vendor Authorized Signature

DATE

Diskovery Educational Systems

Company Name

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Phone: 1.888.912.3151  
Fax: 1.601.399.5077  
Online: www.howardcomputers.com



Howard Computers  
P.O. Box 1588  
Laurel, MS 39441

## Online Quotation

Quote No: MP 930906.00      Quote Date: April 29, 2019  
Customer Name: Karen Klingensmith      Phone Number: 3527977060  
Company Name: Hernando County School Board      Fax Number:  
Quote Name:

### Item 1

Category	Description	Qty.	Unit Price	Ext. Price
System Type: 1:	Parts Only AC-PLUS-T MPN: 1321975	5	\$988.00	\$4,940.00
Sub-Total:				\$4,940.00
Parts & Accessories Shipping:				\$75.00
Taxes:				Tax Exempt
Total for Item 1:				\$5,015.00

This quote will expire May 29, 2019.  
To expedite your order, please include your quote number with your Purchase Order.

### Total for all pre-configured items

Sub-Total: \$4,940.00  
Parts & Accessories Shipping: \$75.00  
Taxes: Tax Exempt  
Total: \$5,015.00

#### Notes:

NOT PRE WIRED; 2 YR Warranty on Electrical; Lifetime Warranty on the frame LTL - Liftgate Service at Delivery \$75.00

Pricing and availability subject to change without notice.  
Packaging, Shipping, and Handling fees are not included unless specifically stated.  
Prices and lease payments do not include applicable taxes.  
Ship dates are approximations and are not guarantees.  
Quick ship items not available in Alaska, Hawaii, or outside the United States.  
Specific state laws may affect shipment of products.  
If Purchaser fails to pay any invoice in full within the time quoted herein,  
Seller may, without notice, accelerate the due date of all outstanding invoices  
and require that all outstanding invoices, including any interest thereon, be  
immediately due and payable in full.  
For product return policies and information please visit:  
[http://www.howardcomputers.com/pdf/warranties/HTS\\_ReturnPolicy.pdf](http://www.howardcomputers.com/pdf/warranties/HTS_ReturnPolicy.pdf)



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Vendor Authorized Signature

05/1/19  
DATE

Howard Technology Solutions  
A division of Howard Industries, Inc.