



Hernando County School Board Request For Quote

REQUEST FOR QUOTE (RFQ) NUMBER

PGESLaptopsTitle1

DISTRICT BID NAME & NUMBER
(If Applicable)

Computers: Related Products, Peripheral
Devices, Equipment & Software Bid #12-
204-16

Vendor Quote Number

Site Name TIS Department
 Address 919 North Broad Street
 City Brooksville
 State Florida Zip Code 34601
 Country USA

Issued Date 04/29/2019
 E-Mail Klin/gensmith_k@hcsb.k
12.fl.us
 Telephone Number 352-797-7006
 Fax Number 352-797-7106
 Contact Name Karen Klingensmith
 Vendor Delivery Date _____

METHOD OF AWARD
 ALL OR NONE x YES NO ONE TIME PURCHASE ONLY x YES NO

METHOD OF AWARD TO BE
 OTHER (Criteria)

Calendar Days ARO

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delive red Unit Pricin g	Extended Totals
HPX360 11 G1	Student Laptops	35		
	Screen Size: 11.6" Touchscreen			
	Processor: Pentium N4200			
	Memory 4GB Ram (Min.)			
	Storage: 128 GB M2 SATA-3 SSD (Min.)			
	No 2 nd Webcam			
	No Digital Active Pen			
	WiFi: Intel 7265 ac 2x2			
	3 Cell 41 WHr			
	Long Life Battery			
	Smart ACV Adaptor			
	3 :Year Warranty Return/Pickup			
	Custom HCSB Image Load			
	Domain Join			
	Custom Logo Laser Etching			
	Asset Tagging			
	Domain Joined			
	Bid price must be valid for 60 days			

Substitution/addition of items, if found to be necessary, may cause the quote to purchase process to be extended. If so, ALL solicited vendors will be notified.

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NOTE TO VENDOR:

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Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)

Please respond within 4 Business days.

RFQ closes & must be received no later than 4:00p.m. on 05/03/2019 /
This quote must be valid for 30 days, unless otherwise stated in this RFQ DATE
Check the box, if submitting a No Bid Statement. No Bid At This Time.

All RFQ's must be for Net Delivered Prices. "FOB DESTINATION"

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All vendors must comply with the Jessica Lunsford Act, in order to provide products/services, if visiting a district school.



All general terms and conditions and special conditions, included in the original solicitation shall apply to this RFQ, if applicable.



If a District bid number has been referenced above, ALL bid pricing, delivery, shipping, general & special terms & conditions and requirements shall apply.

Vendor Authorized Signature

DATE

Company Name

From:  Kelly Rogan <kelly@acpdirect.com>
Subject: re: Laptop Quotes for Schools
To:  **Karen Klingensmith**

Monday, April 29, 2019 2:17:13 PM  

I will have to No Bid these requests.
Enjoy your day~

Regards,

Kelly Rogan
K-20 Education Sales & Service Team

ACP Direct
PO Box 703168
Dallas, TX 75370

Phone 800.238.8009 x1022
Fax: 800.238.3117
Email kelly@acpdirect.com
<http://www.acpdirect.com>

----- Original Message -----

FROM: Karen Klingensmith <klingensmith_k@hcsb.k12.fl.us>
TO: <ab@hpi.com>, <bids@howardcomputers.com>, <br@hpi.com>, <bswain@kmbs.konicaminolta.us>, <bwilson@virtucom.com>, <carol@southernsciencesupply.com>, <cgarafola@andreacommunications.com>, <curtis@elitedigitalproducts.biz>, <dan@discovery.com>, <david@pcsusa.net>, <james_ross@ametek.com>, <kenny@pyramidsp.com>, <lori.petersen@trox.com>, <mfebres@encorebroadcast.com>, <michael.lauman@connection.com>, <Monica.mercer@avispl.com>, <noemi.rivas@ametek.com>, <rboush@pcsusa.net>, <rfeller@coastcoast.com>, <sales@acpdirect.com>, <sales@encoredataproducts.com>, <sarah.manning@connection.com>, <sbell@camcor.com>, <shari.holtmeier@udtonline.com>, <steven.curry@pcmq.com>, <stevnak@cdwg.com>, <summer.vyne@emtecinc.com>, <vicki.borja@udtonline.com>, <vytas.reivydas@pcmq.com>
CC:
DATE: Mon, 29 Apr 2019 14:07:26 -0400




SUBJECT: Laptop Quotes for Schools

Good Afternoon:


I am attaching 2 identical quotes for different schools. Please respond by 5/3/19.

Thank you,

Karen Klingensmith
Confidential Secretary to the Supervisor of
Technology and Info Services
Hernando County School Board
919 N. Broad Street
Brooksville, Florida 34601
(352) 797-7006 Fax (352) 797-7106

From:  Martin Febres <mfebres@encorebroadcast.com> 4/29/2019 2:37:08 PM  

Subject: RE: Laptop Quotes for Schools

To:  Karen Klingensmith

No quote.

-----Original Message-----

From: Karen Klingensmith <klingensmith_k@hcsb.k12.fl.us>

Sent: Monday, April 29, 2019 2:07 PM

To: ab@hpi.com; bids@howardcomputers.com; br@hpi.com; bswain@kmbs.konicaminolta.us; bwilson@virtucom.com; carol@southernsciencesupply.com; cgarafola@andreacommunications.com; curtis@elitedigitalproducts.biz; dan@diskovery.com; david@pcsusa.net; james.ross@ametek.com; kenny@pyramidsp.com; lori.petersen@trox.com; Martin Febres <mfebres@encorebroadcast.com>; michael.lauman@connection.com; Monica.mercer@avispl.com; noemi.rivas@ametek.com; rboush@pcsusa.net; rfeller@coastcoast.com; sales@acpdirect.com; sales@encoredataproducs.com; sarah.manning@connection.com; sbell@camcor.com; shari.holtmeier@udtonline.com; steven.curry@pcmg.com; stevnak@cdwg.com; summer.vyne@emtecinc.com; vicki.borja@udtonline.com; vytas.reivydass@pcmg.com

Subject: Laptop Quotes for Schools

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IMPORTANT NOTICE: All e-mails sent to this address are public record unless specifically exempted by Florida law, and are archived accordingly. The School District does not allow use of School District equipment and e-mail for non-School District business purposes.



UNITED DATA TECHNOLOGIES

2900 Monarch Lakes Blvd.
 Miramar, FL 33027
 Phone: 1-800-882-9919 - 5932

PGESLaptopsTitle1

Number: 40819

Date: 04/30/2019

Bill To:

Karen Klingensmith
 Hernando County School Board Ref: 2607
 919 North Broad Street
 Brooksville, FL 34601
 Phone: (352)797-7006
 Fax: (352) 797-7106
 Email: 1amato_j1@hcsb.k12.fl.us

Ship To:

Karen Klingensmith
 HCSB/TIS Department
 919 North Broad Street
 Brooksville, FL 34601
 Phone: (352)797-7006
 Email: amato_j1@hcsb.k12.fl.us

Item #	Mfr. Part	Description	Price	Qty.	Extended
1	Y3K68AV-HCSB1	HP IDS UMA PentN4200 4GB x360 11 G1BNBPC, Smoke Gray PLA, Win 10 Pro 64 MSNA, No 2nd Webcam SMG, No Digital Active Pen, 11.6 HD LED SVA wCAM slim TS, 128GB M2 SATA-3 Value SSD, Intel 7265 ac 2x2 nvP +BT 4.2 WWV, 3 Cell 41 WHr Long Life, 45 Watt Smart nPFC AC Adapter, C5 1.0m Power Cord, 1/1/0 Warranty, Country Localization, SMG Clickpad SR, eStar Enable IOPT, intel Pentium G7 Label, HP 3y ReturnPickUp Notebook Only SVC ***Includes imaging, Etching and Asset Tagging*** Mfr:	\$ 453.00	35	\$ 15,855.00
1 item(s)				Sub-Total	\$ 15,855.00
				Freight	\$ 0.00
				Tax @ 0%	\$ 0.00
				Total	\$ 15,855.00

Quote Valid Until: 06/30/2019

Payment Details

Pay by: Company PO
 Payment Term 30 days

Shipping and Delivery Details

Shipping via: Delivery

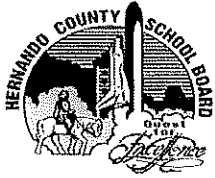
Terms and Conditions

This quotation is in U.S Dollars. This quotation expires 30 days from the date shown on the first page. Amounts quoted are for credit terms or cash payment only. Sales tax and freight are provided on this quote as an estimate only. Final amounts charged may differ. Please refer to the Agreements for information on Terms and Conditions governing orders, or call your salesperson for more information. United Data Technologies is an Equal Opportunity Employer. Returns on customized product configurations will not be accepted unless manufacturer approved.

Prepared by: Vicki Borja

Email: VICKI.BORJA@UDTONLINE.COM

Phone: 1-800-882-9919



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 Fax Number 352-797-7106
 Contact Name Karen Klingensmith
 Vendor Delivery Date _____

Calendar Days ARO

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	Storage: 128 GB M2 Sata-3 SSD (Min.)			
	No 2 nd Webcam			
	No Digital Active Pen			
	WiFi: Intel 7265 ac 2x2			
	3 Cell 41 WHr			
	Long Life Battery			
	Smart ACV Adaptor			
	3 :Year Warranty Return/Pickup			
	Custom HCSB Image Load			
	Domain Join			
	Custom Logo Laser Etching			
	Asset Tagging			
	Domain Joined			
	Bid price must be valid for 60 days			

Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)

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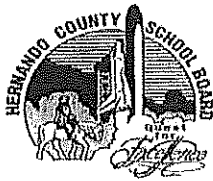
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Company Name



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Site Name

TIS Department

Issued Date

04/29/2019

Address

919 North Broad Street

E-Mail

Klin/gensmith_k@hcsb.k

City

Brooksville

Telephone Number

352-797-7006

State

Florida

Zip Code

34601

Fax Number

352-797-7106

Country

USA

Contact Name

Karen Klingensmith

Vendor Delivery Date

7-10 Business Calendar Days ARO
DAYS

METHOD OF AWARD
ALL OR NONE

YES NO

ONE TIME PURCHASE
ONLY

YES NO

METHOD OF AWARD TO BE
 OTHER (Criteria)

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delive red Unit Pricin g	Extended Totals
HPX360 11 G1	Student Laptops	35	1866.00	65,310.00
	Screen Size: 11.6" Touchscreen			
	Processor: Pentium N4200			
	Memory 4GB Ram (Min.)			
	Storage: 128 GB M2 SATA-3 SSD (Min.)			
	No 2nd Webcam			
	No Digital Active Pen			
	WiFi: Intel 7265 ac 2x2			
	3 Cell 41 WHr			
	Long Life Battery			
	Smart ACV Adaptor			
	3 Year Warranty Return/Pickup		70.00	2450.00
	Custom HCSB Image Load		17.50	612.50
	Domain Join		4.40	154.00
	Custom Logo Laser Etching		6.40	224.00
	Asset Tagging		4.40	154.00
	Domain Joined			
	Bid price must be valid for 60 days			
Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)				

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Intice Benudis 5-1-19
Vendor Authorized Signature DATE
Troxell
Company Name



Audio•Video•Sales•Design•Service•Installation
 4675 E. COTTON CENTER
 STE. 155
 PHOENIX, AZ 85040

Quote Number Q176113593

May 1, 2019

QUOTED TO **TROXELL CONTACT**

Account: Hernando County School Board
 Contact: Karen Klingensmith
 Address: 919 N Broad Street
 Brooksville, FL 34601
 (352)797-7006

Sales Assistant: Rita Bermudez
 Email: rita.bermudez@trox.com
 Phone: (800)352-7912 x1761
 Fax: (602)437-7265

PGESLAPTOPSTITLE 1

Please note prices shown include FREE GROUND FREIGHT, and reflect pricing for all items on one order, delivered one time/ one location. Lift Gate and Inside Delivery are additional fees. **REF: HCSB BID# 18-204-18** - for RFQ Cabl

Terms Net 30 FOB Destination Customer # 11872 Expires 06/01/19

Item #	Description	Unit Price	Qty	Ext. Price
1	SNN HEWY3K85AVABA HP IDS UMA PentN4200 4GB x360 11 G1 BNBPC, WIN 10 PRO 64, Intel Pentium G7 Label, : eStar Enable IOPT, 11.6 HD AG LED SVA wCAM slim, No 2nd Webcam SMG, 128GB M2 SATA-3 TLC SSD, SMG Clickpad SR., Intel 7265 ac 2x2 nVP +BT 4.2., 45 Watt Smart nPFC AC Adpt, C5 1.0m Power Cord, Country Localization,	1866.00	35	65310.00
2	SPECS CONTINUE No Digital Active Pen,3 Cell 41 WHr Long Life,1/1/0 Warranty Smoke Gray PLA	0.00	0	0.00
3	SNN HEWUK707E HP 3y Pickup and Return NB Only SVC ,Commercial Mobile TC PC with 1/1/0 Wty,3y Pickup and Return service,CPU only,HP picks up,repairs/replaces,returns unit.8am-5pm,Std bus days excl HP hol. 3d T	70.00	35	2450.00
4	SNN ITGIMAGELTTB4VOL Laptop or Surface Image QTY 500+ on a Single	17.50	35	612.50
5	SNN ITGASSETBTOSVCVOL Asset Label QTY 500+ on a single SYNEX sales order Must be combined with another BTO Service	4.40	35	154.00
6	SNN TGCOMPNAME Assign Computer name	4.40	35	154.00
7	SNN ITGETCHLOGOVOL custom logo - up to 4inch by 4 inch etched logo on a flat flat surface, qty 350+ on a single sales order, , must have vector or jpeg file uploaded with required form for each sales order	6.40	35	224.00



Troxell has solutions to address core AV, 1:1 device plans, STEM labs and collaborative learning spaces, campus safety and asset management! Call today for more info.

Thank You,

Rita Bermudez

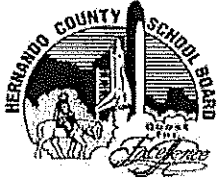
Rita Bermudez
Sales Assistant:

Total 68904.50
Plus Applicable Tax

Don't forget we are a great source for mounting hardware, screens, replacement lamps, carts, cables, etc...
WE CAN HELP YOU ACHIEVE YOUR GOALS!



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Telephone Number: 352-797-7006
Fax Number: 352-797-7106
Contact Name: Karen Klingensmith
Vendor Delivery Date: 10-12

METHOD OF AWARD
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10-12 Calendar Days ARO

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	Processor: Pentium N4200			
	Memory 4GB Ram (Min.)			
	Storage: 128 GB M2 Sata-3 SSD (Min.)			
	No 2nd Webcam			
	No Digital Active Pen			
	WiFi: Intel 7265 ac 2x2			
	3 Cell 41 WHr			
	Long Life Battery			
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Vendor Authorized Signature

5/3/19 DATE

Howard Technology Solutions

A division of Howard Industries, Inc.

Phone: 1.888.912.3151
 Fax: 1.601.399.5077
 Online: www.howardcomputers.com



Howard Computers
 P.O. Box 1588
 Laurel, MS 39441

Online Quotation

Quote No:	CB1 931731.00	Quote Date:	May 01, 2019
Customer Name:	Jessica Baraket	Phone Number:	3527977060
Company Name:	Hernando County School Board	Fax Number:	
Quote Name:	RFP/BID#12-204-16		



Category	Description	Qty.	Unit Price	Ext. Price
System Type:	Accessories			
1:	HP ProBook x360 11 G1 - Education Edition - flip design - Pentium N4200 / 1.1 GHz - Win 10 Pro 64-bit National Academic - 4 GB RAM - 128 GB SSD HP Value - 11.6" touchscreen 1366 x 768 (HD) - HD Graphics 550 - Wi-Fi, Bluetooth - kbd: US - HP k-12 education MPN: 1BS69UT#ABA	35	\$492.00	\$17,220.00
2:	HP 45W Smart AC Adapter U.S. - English localization MPN: H6Y88UT#ABA	35	\$63.00	\$2,205.00
3:	HP 65W Smart AC Adapter U.S. - English localization MPN: H6Y89UT#ABA	35	\$61.00	\$2,135.00
4:	Electronic HP Care Pack Pick-Up and Return Service - Extended service agreement - parts and labor - 3 years - pick-up and return - 9x5 - for Mobile Thin Client mt21, mt44; ProBook 430 G6, 44X G6, 45X G5, 45X G6; ProBook x360 MPN: UK707E	35	\$72.00	\$2,520.00
5:	SYNNEX : Custom Image load - no separate drivers MPN: IMAGE-CUSTOMER	35	\$50.00	\$1,750.00
6:	SYNNEX : custom logo - up to 4inch by 4 inch etched logo on a flat surface, qty 1-349 on a single SYNNEX sales order, must have vector or jpeg file uploaded with required form for each sales order MPN: ETCH-LOGO	35	\$8.00	\$280.00
7:	SYNNEX : Asset Tag for Printers (to print @ Synnex) or Custom Box Label (Up to 4x6) or Custom Ship Label (Up to 4x6) MPN: ASSET-LABELVP4	35	\$9.00	\$315.00
8:	SYNNEX : Assign Computer name MPN: TG-COMP-NAME	35	\$4.00	\$140.00

Sub-Total:	\$26,565.00
Parts & Accessories Shipping:	Included
Taxes:	Tax Exempt
Total for Item 1:	\$26,565.00

This quote will expire May 31, 2019.
 To expedite your order, please include your quote number with your Purchase Order.



Sub-Total:	\$26,565.00
Parts & Accessories Shipping:	Included
Taxes:	Tax Exempt
Total:	\$26,565.00

Notes:

Pricing and availability subject to change without notice.
Packaging, Shipping, and Handling fees are not included unless specifically stated.
Prices and lease payments do not include applicable taxes.
Ship dates are approximations and are not guarantees.
Quick ship items not available in Alaska, Hawaii, or outside the United States.
Specific state laws may affect shipment of products.
If Purchaser fails to pay any invoice in full within the time quoted herein,
Seller may, without notice, accelerate the due date of all outstanding invoices
and require that all outstanding invoices, including any interest thereon, be
immediately due and payable in full.
For product return policies and information please visit:
http://www.howardcomputers.com/pdf/warranties/HTS_ReturnPolicy.pdf



Price Quote

Date	Estimate
5/2/2019	PQ9089589

5060 Avalon Ridge Parkway
 Suite 300
 Peachtree Corners, GA 30071
 www.virtucom.com

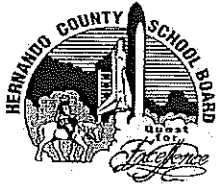
To
 TIS Department
 Hernando County School Board
 919 North Broad Street
 Brooksville FL 34601
 United States

Expires	Sales Rep	Message
6/1/2019	Wilson, Brenda	

Item	Description	Quantity	Unit Price	Amount
**	Student Laptops Screen Size: 11.6" Touchscreen Processor: Pentium N4200 Memory 4GB Ram (Min.) Storage: 128 GB M2 Sata-3 SSD (Min.) No 2nd Webcam No Digital Active Pen WiFi: Intel 7265 ac 2x2 3 Cell 41 WHr Long Life Battery Smart ACV Adaptor 3 :Year Warranty Return/Pickup Custom HCSB Image Load Domain Join Custom Logo Laser Etching Asset Tagging Domain Joined	35		15,085.00
We appreciate your business.			Total	\$15,085.00

We appreciate the opportunity to quote. If you have any questions, please call us at (800)890-2611 or fax us at (770)908-8007

Unless otherwise noted, prices on this quote are good for thirty (30) days from the above date. This does not promise a delivery date or availability of the product (s). This quote is non-transferable and valid only for the company/individual named above. No refunds on deposits for special order items. Our standard terms are net thirty days.



Hernando County School Board Request For Quote

DISTRICT BID NAME & NUMBER
(If Applicable)

Computers: Related Products, Peripheral
Devices, Equipment & Software Bid #12-
204-16

REQUEST FOR QUOTE (RFQ) NUMBER

PGESLaptopsTitle1

Vendor Quote Number

PQ 90895389

Site Name TIS Department
Address 919 North Broad Street

City Brooksville
State Florida Zip Code 34601
Country USA

Issued Date 04/29/2019
E-Mail Klin/gensmith_k@hcsb.k
12.fl.us
Telephone Number 352-797-7006
Fax Number 352-797-7106
Contact Name Karen Klingensmith
Vendor Delivery Date _____

METHOD OF AWARD
ALL OR NONE YES NO ONE TIME PURCHASE ONLY YES NO

Calendar Days ARO

METHOD OF AWARD TO BE
 OTHER (Criteria)

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Price	Extended Totals
HPX360 11 G1	Student Laptops	35	451	15,085
	Screen Size: 11.6" Touchscreen			
	Processor: Pentium N4200			
	Memory 4GB Ram (Min.)			
	Storage: 128 GB M2 SATA-3 SSD (Min.)			
	No 2 nd Webcam			
	No Digital Active Pen			
	WiFi: Intel 7265 ac 2x2			
	3 Cell 41 WHr			
	Long Life Battery			
	Smart ACV Adaptor			
	3-Year Warranty Return/Pickup			
	Custom HCSB Image Load			
	Domain Join			
	Custom Logo Laser Etching			
	Asset Tagging			
	Domain Joined			
	Bid price must be valid for 60 days			
Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)				

Substitution/addition of items, if found to be necessary, may cause the quote to purchase process to be extended. If so, ALL solicited vendors will be notified.

The District School Board of Hernando County is not responsible for receipt of timely deliveries by any method, including but not limited to email systems, fax lines, or mail delivery services as they relate to this request for quote. It is the sole responsibility of the vendor to allow adequate sending time, including follow-up with designated district staff or to take appropriate alternate steps to assure quotes are received by the specified closing date & time. RFQ's received after the closing due date and time stated, WILL NOT be considered.

NOTE TO VENDOR:

Please include a valid quote no. for our documentation above.

Warranty information should be included for all equipment, if applicable to this RFQ, including manufacturer and model numbers. Slight variations or irregularities may be accepted, if found to be in the district's best interest. Any/all discontinued equipment shall be conveyed immediately to avoid costly delays/cancelations.

Please respond within 4 Business days.

RFQ closes & must be received no later than 4:00p.m. on 05/03/2019
This quote must be valid for 30 days, unless otherwise stated in this RFQ DATE

Check the box, if submitting a No Bid Statement. No Bid At This Time.

All RFQ's must be for Net Delivered Prices. "FOB DESTINATION"

The right is reserved to award or reject, either in part or in whole, item by item, or make multiple awards, if found to be in the best interest to do so.

Vendors must indicate any/all variances, exceptions, etc., no matter how slight. If variations ARE NOT stated, it shall be construed the RFQ complies in every aspect.

All vendors must comply with the Jessica Lunsford Act, in order to provide products/services, if visiting a district school.

All general terms and conditions and special conditions, included in the original solicitation shall apply to this RFQ, if applicable.

If a District bid number has been referenced above, ALL bid pricing, delivery, shipping, general & special terms & conditions and requirements shall apply.

Brenda J. Wiker 5/3/19
Vendor Authorized Signature DATE

Virtucom
Company Name