

# Hernando County School Board Request For Quote

DISTRICT BID NAME & NUMBER  
(If Applicable)

Computers: Related Products, Peripheral  
Devices, Equipment & Software Bid #12-  
204-16

REQUEST FOR QUOTE (RFQ) NUMBER

WHMSPromethean5Title1

Vendor Quote Number

Site Name: TIS Department  
Address: 919 North Broad Street

Issued Date: 04/30/2019  
E-Mail: Klingensmith\_k@hcsb.k12.fl.us

City: Brooksville  
State: Florida Zip Code: 34601  
Country: USA

Telephone Number: 352-797-7006  
Fax Number: 352-797-7106  
Contact Name: Karen Klingensmith

**METHOD OF AWARD**  
ALL OR NONE      x YES NO      ONE TIME PURCHASE ONLY      x YES  NO

**METHOD OF AWARD TO BE**  
 OTHER (Criteria)

Calendar Days ARO

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Pricing	Extended Totals
AP6-70A	Promethean ActivPanel 70"	5		
	70" Panel Stand and Installation	5		
	Warranty	5		
	Delivery included			
	Price must be valid for 60 days.			
	Delivery must be made prior to June 15, 2019			

Substitution/addition of items, if found to be necessary, may cause the quote to purchase process to be extended. If so, ALL solicited vendors will be notified.

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Please include a valid quote no. for our documentation above.

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Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)

Please respond within 4 Business days.

RFQ closes & must be received no later than 4:00p.m. on 05/06/2019

This quote must be valid for **30 days**, unless otherwise stated in this RFQ

Check the box, if submitting a **No Bid Statement**.  **No Bid At This Time.** DATE

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discontinued equipment shall be conveyed immediately to avoid costly delays/cancelations.

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All general terms and conditions and special conditions, included in the original solicitation shall apply to this RFQ, if applicable.

If a District bid number has been referenced above, ALL bid pricing, delivery, shipping, general & special terms & conditions and requirements shall apply.

\_\_\_\_\_  
Vendor Authorized Signature

\_\_\_\_\_  
DATE



\_\_\_\_\_  
Company Name

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From:  Karen Klingensmith Tuesday, April 30, 2019 10:05:28 AM 

Subject: Promethean Quotes

To:  Computer Hardware Quote

Attachments:  WHMSPromethean5Title1.docx / Microsoft Word Document (376K)  
 WHMSPromethean14Title1.docx / Microsoft Word Document (376K)

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
Good Morning:

Here are quotes for Promethean Boards with Stands. Please respond by 5/06/19.

Thank you,

Karen Klingensmith  
Confidential Secretary to the Supervisor of  
Technology and Info Services  
Hernando County School Board  
919 N. Broad Street  
Brooksville, Florida 34601  
(352) 797-7006 Fax (352) 797-7106

From:  "Kenny Miller" <kenny@pyramidsp.com>

Tue, Apr 30, 2019 6:18:24 PM 

Subject: RE: Promethean Quotes

To:  **Karen Klingensmith**

No bid

Kenny Miller  
Vice President

PYRAMID SCHOOL PRODUCTS  
6510 N 54TH ST  
TAMPA FL 33610-1908  
Phone (800) 792-2644 Ext 225  
Fax (813) 621-7688  
[www.pyramidsp.com](http://www.pyramidsp.com)

-----Original Message-----

From: Karen Klingensmith [mailto:klingensmith\_k@hcsb.k12.fl.us]

Sent: Tuesday, April 30, 2019 9:05 AM

To: [ab@hpi.com](mailto:ab@hpi.com); [bids@howardcomputers.com](mailto:bids@howardcomputers.com); [br@hpi.com](mailto:br@hpi.com);

[bswain@kmbs.konicaminolta.us](mailto:bswain@kmbs.konicaminolta.us); [bwilson@virtucom.com](mailto:bwilson@virtucom.com);

[carol@southernsciencesupply.com](mailto:carol@southernsciencesupply.com); [cgarafola@andreacomunications.com](mailto:cgarafola@andreacomunications.com);

[curtis@elitedigitalproducts.biz](mailto:curtis@elitedigitalproducts.biz); [dan@discovery.com](mailto:dan@discovery.com); [david@pcsusa.net](mailto:david@pcsusa.net);

[james.ross@ametek.com](mailto:james.ross@ametek.com); [kenny@pyramidsp.com](mailto:kenny@pyramidsp.com); [lori.petersen@trox.com](mailto:lori.petersen@trox.com);

[mfbres@encorebroadcast.com](mailto:mfbres@encorebroadcast.com); [michael.lauman@connection.com](mailto:michael.lauman@connection.com);

[Monica.mercer@avispl.com](mailto:Monica.mercer@avispl.com); [noemi.rivas@ametek.com](mailto:noemi.rivas@ametek.com); [rboush@pcsusa.net](mailto:rboush@pcsusa.net);

[rfeller@coastcoast.com](mailto:rfeller@coastcoast.com); [sales@acpdirect.com](mailto:sales@acpdirect.com); [sales@encoredataproductions.com](mailto:sales@encoredataproductions.com);

[sarah.manning@connection.com](mailto:sarah.manning@connection.com); [sbell@camcor.com](mailto:sbell@camcor.com);

[shari.hoitmeier@udtonline.com](mailto:shari.hoitmeier@udtonline.com); [steven.curry@pcmg.com](mailto:steven.curry@pcmg.com); [stevnak@cdwg.com](mailto:stevnak@cdwg.com);

[summer.vyne@emtecinc.com](mailto:summer.vyne@emtecinc.com); [vicki.borja@udtonline.com](mailto:vicki.borja@udtonline.com); [vytas.reivydas@pcmg.com](mailto:vytas.reivydas@pcmg.com)

Subject: Promethean Quotes

Good Morning:

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Confidential Secretary to the Supervisor of Technology and Info Services  
Hernando County School Board  
919 N. Broad Street  
Brooksville, Florida 34601  
(352) 797-7006 Fax (352) 797-7106

# QUOTE CONFIRMATION



DEAR HERNANDO ACCOUNT,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KPMF984	5/1/2019	WHMS	0738117	\$18,929.95

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>PROMETHEAN ACTIVPANEL TITANIUM 70IN</u> Mfg. Part#: AP7-B70-NA-1 Contract: Hernando County Schools - Computers: Related Perip (18-204-18)	5	5530679	\$2,872.22	\$14,361.10
<u>Promethean ActiV-Care Plus On-Site Support - extended service agreement - 5</u> Mfg. Part#: APM5YROSS UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: Hernando County Schools - Computers: Related Perip (18-204-18)	5	5110463	\$139.67	\$698.35
<u>Promethean APTMS-3 - stand</u> Mfg. Part#: APTMS-3 UNSPSC: 56101501 Contract: Hernando County Schools - Computers: Related Perip (18-204-18)	5	4617735	\$389.10	\$1,945.50
<u>HRNDCNTYSH-ACTVPNL-INSTL</u> Mfg. Part#: AUI-5574-01 Contract: Hernando County Schools - Computers: Related Perip (18-204-18)	5	4363588	\$385.00	\$1,925.00

PURCHASER BILLING INFO		SUBTOTAL	\$18,929.95
<b>Billing Address:</b> SCHOOL BOARD OF HERNANDO COUNTY ACCOUNTS PAYABLE 8016 MOBLEY RD BROOKSVILLE, FL 34601-9061 Phone: (352) 797-7000 Payment Terms: NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$18,929.95
		<b>DELIVER TO</b> <b>Shipping Address:</b> HERNANDO COUNTY SCHOOL BOARD TIS 919 N BROAD ST BROOKSVILLE, FL 34601-2397 Phone: (352) 797-7000 Shipping Method: DROP SHIP-COMMON CARRIER	

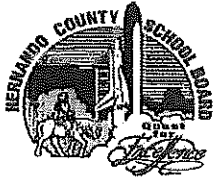
Need Assistance? CDW•G SALES CONTACT INFORMATION



Stephen Nakonechny

(866) 224-1596

stevnak@cdwg.com



*KMS All Covered  
Promethean 5 Title 1*

**Hernando County School Board  
Request For Quote**

REQUEST FOR QUOTE (RFQ) NUMBER WHMSPromethean5Title1

DISTRICT BID NAME & NUMBER  
(If Applicable)

Computers: Related Products, Peripheral  
Devices, Equipment & Software Bid #12-  
204-16

Vendor Quote Number *WHMSPromethean5Title1*

*See attached quote*

Site Name TIS Department  
Address 919 North Broad Street  
City Brooksville  
State Florida Zip Code 34601  
Country USA

Issued Date 04/30/2019  
E-Mail Klingensmith\_k@hcsb.k1  
2.fl.us  
Telephone Number 352-797-7006  
Fax Number 352-797-7106  
Contact Name Karen Klingensmith

METHOD OF AWARD  
ALL OR NONE  YES  NO  ONE TIME PURCHASE ONLY  YES  NO

METHOD OF AWARD TO BE  
 OTHER (Criteria)

Vendor Delivery Date 30 Calendar Days ARO

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Price	Extended Totals
<i>APT-870-NAH</i>	Promethean ActivPanel 70"	5	<i>3192</i>	<i>15960.00</i>
<i>APYMS-3</i>	70" Panel Stand and Installation <i>(see next item)</i>	5	<i>487</i>	<i>2435.00</i>
<i>APMS4ROSS</i>	Warranty	5	<i>191</i>	<i>955.00</i>
<i>SHIPPING</i>	Delivery Included	<i>1</i>	<i>0</i>	<i>0 Incl.</i>
<i>INSTAL</i>	Assembly of AP	<i>5</i>	<i>378</i>	<i>1890.00</i>
	Price must be valid for 60 days. <i>RKS</i>	<i>Total = \$21240.00</i>		
	Delivery must be made prior to June 15, 2019			

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Vendor Comments/Variations/Exceptions (Attach additional pages, if needed)

Please respond within 4 Business days.

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KMBS All Covered

immediately to avoid costly delays/cancelations.

Promethes 5 Title 1

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[Handwritten Signature]

Vendor Authorized Signature

5/11/19

DATE

KMBS All Covered

Company Name



KONICA MINOLTA

# All Covered

IT SERVICES FROM KONICA MINOLTA

Quote #: <b>Hernando-FL-hn190422-70v7-fw-5-njpa-WHMSPromethean5Title1</b>	Date Created: <b>4/26/2019</b>
Bill to Company: <b>SBHC</b>	Date Expires: <b>6/29/2019</b>
Bill to Address: <b>10252 NorthCliffe Blvd, Spring Hill, FL 34608</b>	Prepared by: <b>Victoria Mason</b>
Ship to Company: <b>SBHC</b>	AC Consultant: <b>Heather Nicholson</b>
Ship to Address: <b>919 North Broad Street, Brooksville, FL 34601</b>	<b>904-514-9859</b>
Attn: <b>Karen Klingensmith</b>	KMBS Rep: <b>Beth Swain</b>
Phone: <b>352-797-7006</b>	<b>813-207-8257</b>
Email: <b>Klingensmith_k@hcsb.k12.fl.us</b>	

Product Code	Product Description	Qty	Price	Total
<u>AP7-B70-NA-1</u>	ActivPanel Titanium 70" - 4 x Pen, Vesa Mount, Wi-Fi Module & cable pack included. ActivInspire Professional Edition available FOC. (MSRP: \$6709; Education List Price: \$3999; Sourcewell Contract Price: \$3711)	5	\$3,192.00	\$16,980.00
<u>APM6YROSS</u>	ActivPanel Medium (size up to & including 79") - Extension, On Site Support, 5 years (MSRP: \$359; Education List Price: \$249; Sourcewell Contract Price: \$233)	5	\$191.00	\$955.00
<u>APTR9-3</u>	Fixed-height Mobile Stand for ActivPanel (MSRP: \$859)	5	\$487.00	\$2,435.00
<u>SHIPPING</u>	Promethean Delivery Charge & Handling Fee	1	\$0.00	\$0.00
<u>INSTALL</u>	Assembly of ActivPanel <i>on stand.</i>	5	\$378.00	\$1,890.00
				<b>\$21,240.00</b>

To place an order, please fax your purchase order with this quote (or a signed version of this quote) to: [orders@allcovered.com](mailto:orders@allcovered.com)

This confidential quotation has been prepared by All Covered. The information herein is for the review and approval of the addressed individual. This information is considered the property of All Covered and is not to be used in any other manner without the expressed written approval of All Covered.





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 Contact Name Karen Klingensmith  
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Calendar Days ARO

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 OTHER (Criteria)

Item No.	Complete Description (Manufacturer/Model Numbers, Sizes, Colors)	QTY	Net Delivered Unit Pricing	Extended Totals
AP6-70A	Promethean ActivPanel 70"	5		No Bid
	70" Panel Stand and Installation	5		No Bid
	Warranty	5		No Bid
	Delivery included			
	Price must be valid for 60 days.			
	Delivery must be made prior to June 15, 2019			
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*Daniel Wechsler*

Vendor Authorized Signature

May 3, 2019

DATE

Diskcovery Educational Systems

Company Name